Jim McConnell, Recognized by BestAgents.us as a 2023 Top Agent

With a genuine desire to help clients achieve their property goals, Jim has established himself as a reliable resource for all real estate needs.



Smith & Associates Real Estate, located in St. Petersburg, Florida. His extensive background in residential sales spans over 24 years, positioning him as a valuable resource for a diverse range of clients.

Employing a contagious positive energy, acute attention to detail, and a penchant for helping others, Jim prides himself on going the extra distance to assist buyers and sellers with their most important investment.

Buyers can rely on his comprehensive knowledge of the local market and effective trend analysis to find their perfect home at the most favorable price point. Sellers, on the other hand, benefit from his skillful use of Smith & Associates' exceptional marketing tools, ensuring maximum exposure across various platforms, including major real estate websites.

Dedicated to professional growth, he has earned designations including Seniors Real Estate Specialist, Residential Real Estate Probate Specialist, and Residential Real Estate Divorce Specialist Certifications, enhancing his expertise in the real estate industry. While serving all home buyers and sellers, Jim currently focuses much of his time guiding individuals and families through life's challenging transitions. With a deep understanding of the emotional and practical aspects of significant life changes, Jim provides unwavering support and expertise to clients facing divorce, seniors in need of downsizing, and families dealing with probate cases.

Drawing from more than 45 years of expertise in construction, development, and real estate sales, Jim possesses invaluable insights into market trends, pricing strategies, and effective marketing techniques — essential tools for achieving successful transaction outcomes. Additionally, his profound understanding of the diverse communities available ensures clients can discover a home that aligns seamlessly with both their personal and financial goals.

Quite simply, Jim is a straightforward professional who doesn't let up until his clients are satisfied. His success is a combination of innovation, expertise, and an unshakable standard of ethics.

His willingness to go the distance to help others can be seen in both his professional and personal endeavors as evidenced by his efforts as a marathon runner and leadership roles in local church and civic organizations. Jim has served on the Board of Directors for Florida Realtors and has been honored with the Distinguished Service Award and Lifetime Achievement Award by the Pinellas Realtor Association.

Prioritizing clients' needs and actively listening to their requirements, Jim is the ideal partner for anyone navigating the real estate market.

Learn More about Jim McConnell:

Through his Best Agent's profile, https://bestagents.us/profile?agent=2120721, or through Smith & Associates Real Estate, https://www.smithandassociates.com/agent/jim-mcconnell/

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless

end-to-end service, and transparency in the buying and selling process.

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Source: Jim McConnell

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