

Marnie Schaar, Recognized by BestAgents.us as a 2023 Top Agent.

With an unwavering dedication to clients, Marnie consistently goes above and beyond the ordinary to ensure optimal outcomes tailored to their specific circumstances.



New York City, New York Oct 12, 2023 ([Issuewire.com](https://www.Issuewire.com)) - A passionate realtor, Marnie is the Team Lead of Marnie Schaar & Associates, affiliated with Compass in Reston, Virginia. She is consistently praised for her patience, responsiveness, strong work ethic, friendly demeanor, and innate ability to advocate for her clients.

Excelling as a Listing Agent, Marnie employs a tried-and-true marketing strategy to promote homes within the Northern Virginia community. She assists sellers in preparing their homes for sale, offering valuable guidance on necessary preparations prior to listing. She enhances property visibility by featuring photo tours on the website, thereby providing homes with added exposure. Additionally, she creates tailored sales brochures for each listing to effectively market the property.

Her promotional efforts encompass a wide range of channels, including advertisements, online exposure, open houses, and participation in multiple listing services. Her negotiation skills are geared towards securing the most favorable contracts for her clients, and Marnie collaborates seamlessly with home inspectors and appraisers to identify and address any necessary actions prior to closing.

In her capacity as a successful Buyer's Agent, Marnie successfully navigates home buyers through the property acquisition process. She curates lists of properties that align with buyers' specific needs and financial parameters; manages the logistics of scheduling home viewings for prospective buyers and maintains open lines of communication with fellow agents, buyers, sellers, mortgage officers, title professionals, and attorneys involved in the real estate transaction; presents purchase offers to sellers; and negotiates contracts on behalf of her clients with their best interests at heart. Her responsibilities extend to coordinating property closings, overseeing the signing of documents, and ensuring the seamless disbursement of funds.

A Northern Virginia resident since 1978, Marnie's educational background includes a Bachelor of Science degree in Psychology from Virginia Polytechnic Institute and State University. Her Realtor® license since 2002 speaks to her extensive expertise in the Northern Virginia real estate market.

Her impressive list of accomplishments includes being named a Washingtonian Top Real Estate Agent from 2015 to 2019, achieving recognition as a Reston Compass Top Team in both 2021 and 2022, and earning the distinction of Reston Compass Top Team Leader in 2022. Additionally, she received the Homes.com/Homesnap Excellence in Client Service award in 2021.

Reflecting on her dedication and excellence in her field, Marnie attributes her success to her approach of treating clients like family, establishing relatability, and maintaining a foundation of honesty and diligence.

Beyond her professional endeavors, she actively contributes to charitable causes, serving as a donor for Friends of Reston, CORE Foundation, and volunteering for and donating to Cornerstones, a Reston-based nonprofit organization that assists local families in need.

Additionally, Marnie plays a pivotal role in her local community, serving as a board member of the Reston Historic Trust Museum and chairing the Reston Home Tour, the Reston Museum's largest annual fundraising event. Her commitment to giving back is truly commendable.

Residing in Reston with her husband and two children, Marnie finds leisure in visiting her hometown of Cape Cod and passionately supports her alma mater, Virginia Tech, especially during football season.

Learn More about Marnie Schaar:

Through her Best Agent's profile, <https://bestagents.us/profile?agent=2120597>, through Compass, <https://www.compass.com/agents/marnie-schaar/> or through her website, <https://marnieschaar.com/agents/marnie-schaar>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Marnie Schaar

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