

Michael Taylor, Recognized by BestAgents.us as a 2023 Top Agent

Helping people through the difficulties of buying and selling a home has become one of the hallmarks of Michael's success.



New York City, New York Aug 25, 2023 ([Issuewire.com](https://www.issuewire.com)) - Michael is a realtor, mortgage loan originator, and broker with expertise in all aspects of residential real estate. He and his wife, Tari, established Premier Homes Realty in St. Augustine, Florida in 2010.

Together, they have facilitated over \$200 million in real estate sales, serving all of northeast Florida, including St. Johns, Duval, and Clay Counties.

When it comes to listing homes, Michael is committed to providing exceptional service. He charges a competitive 4% commission rate, and if there is no other sales agent involved in the transaction, he further reduces the commission to just 3% of the sales price.

For buyers, he offers to contribute up to 1% of the purchase price towards their closing costs and prepaid, as long as it is approved by their lender.

A distinguished graduate of St. Leo University, Michael achieved the highest honors, Summa Cum Laude. In addition to success in real estate career, Mike has spent over 35 years as a law enforcement professional.

Transitioning from a career in law enforcement to real estate has been a natural progression for Michael. His wife's overwhelming success and workload in real estate while working for a national real estate franchise, prompted him to obtain a license to support her business. This quickly led to a new chapter in his professional life.

As an independent real estate brokerage, Mike and Tari's family-owned business now boasts a team of over 35 realtors, including their daughter and one of their sons. They specialize in residential real estate sales and property management but occasionally handle commercial real estate as well.

When Michael and Tari take on a client, they become an integral part of his extended family. Whether it's a first-time or last-time homebuyer, someone interested in new construction or resale, or even someone going through the unfortunate process of a short sale, there are almost always "bumps" in the road. Michael helps smooth out the bumps and relieve the stress they cause.

His consistent recognition as a Five-Star Professional Agent for ten consecutive years is a testament to his dedication and exceptional service. Likewise, his presence in Forbes and Fortune magazines, from 2019 to 2023, further solidifies his status as a trusted and accomplished real estate professional.

Some of the key factors that Michael attributes his success to are the blessings bestowed upon him by the Lord, the unwavering love and support from his wife, and the strength of his family. He is a devoted husband and father of four children, as well as a proud grandfather of nine.

Very active in his church and other civic organizations, Michael has served in numerous positions, including The Church of Jesus Christ of Latter-day Saints where he has served as a Bishop, Branch President, Member of the High Council, and numerous other local positions. He is also an active member of the National Association of Realtors, the Northeast Florida Association of Realtors, the St. Augustine & St. Johns County Board of Realtors, the Realtors Association of Lake & Sumter Counties, Inc., and the Fraternal Order of Police St. Johns. Michael has also served on the Northeast Florida Criminal Justice Training Committee, and the Florida Department of Law Enforcement Criminal Justice Training Committee, and has taught or lectured at police academies and schools across the state of

Florida.

Learn More about Michael Taylor:

Through his Best Agent's profile, <https://bestagents.us/profile?agent=2120455>, or through Premier Homes Realty, <https://www.premierhomesrealty.net/mike-taylor>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

Media Contact

Best Agents

sarah@bestagents.us

Source : Michael Taylor

[See on IssueWire](#)