Martine Bonhoure, Recognized by BestAgents.us as a 2023 Top Agent

Passionate about navigating the complexities of global luxury real estate, Martine helps clients from all over the world to find their dream homes.



New York City, New York Aug 16, 2023 (<u>Issuewire.com</u>) - With her uncompromising integrity, strong work ethic, and discipline, Martine is a global luxury realtor at Coldwell Banker Realty in Fort Collins, Colorado.

Possessing a high level of cultural understanding, Martine has traveled the world and is passionate about helping other foreign nationals find the home of their dreams or the most savvy real estate investment possible. She has served clients from all over Europe, Australia, Canada, Brazil, India, The Middle East, and more.

Experienced and knowledgeable in areas such as contracts, risk management, and the escrow process, Martine utilizes various analytical tools and closely monitors market trends from a technical standpoint, giving her a competitive edge. Her diligent communication, balanced counseling, and strong negotiation skills have allowed her to build a large client base.

What sets Martine apart from her competitors is her solid team of experts, consisting of legal and financial professionals, as well as skilled contractors from various trades. This team assists her clients throughout every step of the real estate transaction, ensuring their needs are met before, during, and after the process.

Originally hailing from France, Martine earned her Master of Business Administration Degree from the Institut Superieur de Gestion in Paris, with a concentration in Marketing and Finance. She then enjoyed a successful corporate career that provided her with the opportunity to travel extensively and develop strong leadership and communication skills in a multicultural environment.

After her husband's job required them to move to Colorado in 2002, Martine decided to embark on a new journey and pursue a career in real estate. After successfully completing several fixes and flips in 2008-2009, she obtained her real estate license in 2013 and quickly expanded her business to encompass the global luxury real estate market.

With an array of professional designations and certifications, Martine is a Certified Luxury Homes Marketing Specialist (CLHMS), a Certified Home Marketing Specialist (CHMS), a member of CB Global Luxury, a Certified Home Staging Expert, a member of Coldwell Banker Relocation, and a Master Certified Negotiation Expert (MCNE), assisting executives from around the world who are relocating to Colorado.

Among her professional affiliations, she is an active member of the French American Chamber of Commerce in Denver, the Fort Collins Chamber of Commerce, the National Association of Realtors®, the Colorado Association of Realtors®, and the Fort Collins Board of Realtors®.

With her keen eye for detail, Martine excels in identifying and explaining micro-areas within neighborhoods, consistently helping her clients accurately price and market their homes. Alongside her team of professionals, she determines the necessary requirements to prepare a home for sale and develops a tailored marketing plan that maximizes its potential, resulting in the highest possible price for her clients. Each seller receives a unique selling proposal, a concierge experience, and a customized marketing approach.

Staying ahead of the curve, Martine also embraces technology, innovative marketing strategies, and "out of the box" solutions. Her comprehensive understanding of the neighborhoods in Northern Colorado, schools, inventory levels, and accurate home evaluations empowers her clients to make informed decisions and select the right options.

With a "clients always come first" guiding principle, Martine has acquired mutual trust that has led to long-term relationships and repeat business. She attributes her success to her patience, honesty, innovative approach, and utilization of technology.

Her dedication and achievements were recognized when she was awarded the International President's Elite Recognition at Coldwell Banker Realty.

Holding dual citizenship in both the United States and France, Martine currently resides in Fort Collins with her family. Outside of the office, she enjoys hiking, cooking, skiing, and traveling.

Well-traveled and sophisticated, she speaks fluent English, French, and German.

Learn More about Martine Bonhoure:

Through her Best Agent's profile, https://bestagents.us/profile.php?agent=2120433, through Coldwell Banker Realty, https://www.coldwellbankerhomes.com/co/fort-collins/agent/martine-bonhoure/aid 155939/ or through her website, https://realestatenoco.com/about

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

Media Contact

Best Agents

tricia@email.bestagents.us

Source: Martine Bonhoure

See on IssueWire