

Mark Whitehead, Recognized by BestAgents.us as a 2023 Top Agent

“Come for a coffee, leave with a home.”



New York City, New York Aug 10, 2023 ([Issuewire.com](https://www.issuewire.com)) - With over four decades of experience in both Australia and the United States, Mark has established himself as a prominent figure in the real estate industry. He owns two real estate companies in Florida: Coffee Cake and Real Estate in Miami & Republican Realty LLC in Bonita Springs.

Specializing in various types of real estate, Mark's focus is on residential, luxury, gated community, and waterfront properties. His commitment to honesty and transparency shines through in his business practices, as he strives to help individuals find their dream homes or guide investors towards lucrative opportunities.

Born and raised in Australia, Mark acquired his first parcel of land, a 5-acre property in Llandilo, Sydney for \$3,500 at the age of 14. Remarkably, he managed to sell it just 12 months later for \$7,200, making more profit than his father did in a year of toiling 50-hour weeks in a factory. This experience ignited his passion for the real estate industry.

He founded Surf and Country Real Estate on the Gold Coast, Australia, which consisted of two offices and over 40 agents. During this time, Mark primarily focused on selling his own properties, averaging approximately 30 sales per month.

Boasting an extensive background in business and sports, he has owned hotels, nightclubs, and tennis clubs across the globe. As a former world-class Equestrian, Mark resided next to George Harrison and competed internationally with his horses.

Additionally, he spent several years as a professional tennis player on the ATP tour from 1977 to 1988, exploring the world in search of new challenges.

Initially focusing on real estate investments worldwide, Mark later transitioned into becoming a realtor and broker, serving the Southern Florida region. With a natural inclination towards assertiveness and profit-driven decision-making, he excels at negotiating and closing deals—a quality often lacking in many salespeople.

Throughout his career, Mark has cultivated a reputation built on truthfulness, full disclosure, and a willingness to go above and beyond to ensure his clients are well-informed about the properties they are considering purchasing. Notably, he established LUXURY HOME AUCTIONS, where he successfully sold homes owned by other agents, even those associated with renowned companies.

When working with Mark, it becomes evident that selling your home is a collaborative effort, with everyone involved working towards the same goal of achieving a quick sale at a fair price for all parties. He firmly believes that having the right information is crucial, and he will provide a comprehensive presentation with verifiable facts to consider when listing your home. Moreover, he will present a detailed strategy and a concrete plan, avoiding the simplistic approach of merely suggesting a price reduction.

“Most Traditional Methods used here today only give you one opportunity that is to SELL something for LESS than your best expectations! There is a better way...”

In his personal life, Mark enjoys spending time with his family, going to the beach, as well as playing tennis, squash, and pickleball. He is currently working on a book unrelated to real estate, and he attributes his success to his unwavering dedication, hard work, and ability to connect with people on a meaningful level.

Learn More about Mark Whitehead:

Through his Best Agent's profile, <https://bestagents.us/profile.php?agent=2120420> or through Coffee Cake and Real Estate, <https://www.coffeecakeandrealestate.com/about/>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents by local expertise, verified licenses, transaction history and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service and transparency in the buying and selling process.

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Source : Mark Whitehead

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