

New One-Stop Shop for Real Estate, Mortgage, and Wealth Management

Monarch Capital, led by a licensed 20+ year financial industry veteran, provides clients with tailored, comprehensive financial services throughout their wealth-building journey.

Los Angeles, California Jul 12, 2023 ([IssueWire.com](https://www.issuewire.com)) - Monarch Capital — the new single source for real estate, mortgage, and wealth management — is now taking new clients. Monarch Capital expects to financially empower families no matter where they are in their wealth-building journey.

“Over my 20+ year career as a real estate and mortgage broker, I noticed a disconnect between financial services offered and clients’ actual needs,” says Mechele Nelson, Principal of Monarch Capital. “Going to one place for real estate transactions, another for mortgage transactions, and yet another for long-term financial planning is daunting. And if you’re in the early stages of financial management, the industry jargon alone can be overwhelming. I started Monarch to meet clients where they are today and help them get to where they want to be tomorrow — without the ambiguity and complexity.”

Monarch operates on three core tenets:

- Meet clients where they are
- Simplify the complex
- Empower clients to take an active role in their financial success

“We’ve assembled a strong team of licensed and experienced financial experts, so we can support first-time homebuyers and clients with mature portfolios. Our services include financial wellness checks and education to help clients make money decisions they can be proud of,” added Mechele.

In addition to real estate and mortgage licenses, Nelson is also a financial coach and believes that this is what makes Monarch different from other firms.

“It sounds counter-intuitive, but many financial habits are rooted in limiting beliefs and patterns — if these are neglected, financial success isn’t sustainable. Through my experience as a coach, I help clients reset their relationships with money to pave a path to financial success. Monarch’s holistic, human-centric approach is the difference between quick, transactional wins and lasting results.”

To learn more about Monarch Capital, visit monarchcapcorp.com.

ABOUT MONARCH CAPITAL

With a combined 50 years of experience, Monarch’s team of licensed real estate and mortgage brokers has been helping families confidently make money decisions in the best of times and the worst of times. During years of surplus and shortage, meltdown and bailout, pandemic and stimulus, Monarch’s financial experts have seen it all and helped countless clients build and secure their financial legacy. The Monarch team is committed to simplifying the complex, separating money hype from true insights, and helping clients make decisions that produce lasting success. Learn more at monarchcapcorp.com.

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