Kim O'Neill, Recognized by BestAgents.us as a 2023 Top Agent

Kim O'Neill takes the time to understand her clients priorities and desires to ensure that she provides exceptional service every time.



New York City, New York Jul 18, 2023 (<u>Issuewire.com</u>) - While homes are her passion, *people* are always her reason.

A highly accomplished realtor, Kim formed the O'Neill Group at Compass San Jose together with Top Agent Rick Bernard to provide exceptional service to her clients. Leveraging her business acumen and solution-oriented mindset developed as a leader in the healthcare sector, she has become a successful real estate expert who remains unwaveringly focused on her clients' needs throughout their entire journey. She stays well-informed about local compliance regulations, keeps her clients updated on local market conditions, and creates a customized plan to maximize their property value. Kim takes care of all the details for a seamless and stress-free transaction.

Academically, Kim earned a Bachelor of Arts degree with Distinction and Honors in Psychology from Stanford University, and a Master of Science degree in Physical Therapy from the Duke University School of Medicine. She made invaluable contributions in Occupational Health, Rehab, Chronic Pain, Labor and Management Partnership and Leadership in San Jose and across Northern California. Kim led her team to #1 in the Region in Service, Financial Efficiency, Quality, Compliance, Safety, and Technology. In everything she does, Kim accepts nothing less than excellence.

After 22 years of dedicated service, Kim earned early retirement, but wanted to continue her commitment to making a positive impact on people's lives. Her profound belief in the significance of homeownership as a vital component of a healthy, happy, and hopeful life led her to venture into the world of real estate. Kim draws from her years of partnership, business development, service, teaching, and negotiation in healthcare for exceptional outcomes as a REALTOR®.

Continuously advancing her efforts, she is an active member of the National Association of Realtors, the California Association of Realtors, and the Silicon Valley Association of Realtors. These affiliations provide her with invaluable resources and opportunities to stay connected with industry trends, further enhancing her ability to serve her clients effectively. Kim also leverages industry-leading technology tools and her top agent network at Compass to sell your home faster and for more money.

In recognition of her unwavering dedication and exceptional service, Kim has received numerous accolades throughout her career. She has been honored as the "Top-Performer" in Northern California for her outstanding service, as rated by her clients, for an impressive 22 years.

Kim's Record-Breaking Sale: In June 2023, Kim and her team sold her latest listing in Palo Alto, <u>4020 Amaranta Ave</u>, in just 12 days, for \$8,902,000. That is the highest sale price for any single family home in Barron Park history!

What is the Secret to Kim's Success? At O'Neill Group, while homes are our passion, *people* are always our reason.

What does Kim find Most Rewarding about being a Realtor? Creating a path to safety, security and financial freedom by helping her clients find their place in the world.

Learn More about Kim O'Neill:

Through her Best Agent's profile, https://bestagents.us/profile.php?agent=2120339 or through Compass, https://www.compass.com/agents/kim-oneill/

About Best Agents

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Source: Kim O'Neill

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