

Imma Carletto, Recognized by BestAgents.us as a 2023 Top Agent

With the tenacity and fervor for excellence Imma brings, she assists and supports clients throughout the entire real estate process.



New York City, New York Jul 26, 2023 ([Issuewire.com](https://www.issuewire.com)) - A New York native, Imma is a Licensed Associate Real Estate Broker with Christie's International Real Estate in NY & Sales Agent in CT.

Well-equipped to leverage the strength of Christie's unparalleled corporate marketing resources and

superior customer service programs, she delivers the highest level of service to her clients, whether they are selling, buying, renting, or investing.

Growing up in a family of builders, Imma possesses an innate and comprehensive understanding of new construction, resale, and short sales. She assists homeowners in obtaining necessary documents from their county or town, facilitates the legalization of bath additions, and manages estate sales. Most importantly, she has a proven track record of successfully negotiating short sales with banks to provide sellers with more time in their homes and avoid foreclosure.

Before embarking on her real estate career, Imma explored various professional avenues. She previously held positions as a buyer for Estee Lauder Companies and as a top negotiator for Edison Schools Inc., a for-profit charter school company operating in the Northeast.

Throughout these diverse roles, Imma demonstrated exceptional skills in budget management and effective negotiation strategies. In 2006, she ventured into the real estate industry, where she discovered her true passion for client representation and marketing strategies. Within her first year, she achieved the "Rookie Award" for selling 13 homes despite working part-time.

Two years later, Imma made the decision to dedicate herself fully to real estate, a move that has since garnered her numerous accolades. These include Platinum Award Winner – Top 10% of agents in Westchester, Multi-Million Dollar Producer, REAL Trends America's Best Real Estate Professionals 2023, Christie's International Masters Circle 2023, Five Star Agent Award (6 consecutive years), Certified Short Sale & Foreclosure Specialist, Certified Relocation and Luxury Homes Specialist, and Team Leader & Trainer for new-to-business agents.

With her expertise extending beyond traditional real estate services, Imma wrote a manual for first-time home buyers, as well as sends out a magazine monthly.

Taking an engaged role, she is an active member of the Hudson Gateway Association of Realtors, the Connecticut Smart Multiple Listing Service, the Hudson Gateway Multiple Listing Service, the New York State Association of Realtors, and the National Association of Realtors.

Attributing her success to a strong work ethic and an unwavering dedication to her clients, Imma treats every home and transaction as if it were her own. She gets immense satisfaction from matching individuals with their dream homes and successfully closing deals. Her exceptional negotiation skills further enhance her ability to assist others in achieving their real estate goals.

Among her community involvement, Imma is a proud member, activist & fundraiser for Autism Speaks, served as an activist for the CT Center for Child Development, and was an active member of Meals on Wheels Volunteer, White Plains Chapter for several years.

Learn More about Imma Carletto:

Through her Best Agent's profile, <https://bestagents.us/profile.php?agent=2120375>, or through her website, <https://www.christiesrealestate.com/westchester/associate/600-a-me322658/imma-carletto>

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of

real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source : Imma Carletto

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