Al Barba, Recognized by BestAgents.us as a 2023 Top Agent

A multi-million dollar producing agent, Al continuously receives five-star client reviews, further solidifying his outstanding reputation in the real estate industry.



New York City, New York Jul 26, 2023 (<u>Issuewire.com</u>) - Al is an experienced and dedicated realtor who genuinely serves his clients with passion. His expertise lies in representing homeowners and future homeowners in the greater Phoenix Metro and East Valley areas.

Affiliated with Keller Williams Realty Sonoran Living (KWSL) in Scottsdale, Al consistently ranks among the top-producing individual agents. His exceptional performance has been recognized with Silver, Gold, and Platinum Achievement awards. Notably, Al made an immediate impact upon joining KWSL by successfully representing his buyer clients in a \$2.9 million transaction. As a testament to performance, he was honored with the brokerage's Rookie of the Year Award for top production by a first-year Realtor®.

With expertise in residential sales and a strong foundation in planning and implementing new client prospecting campaigns, Al is highly skilled in contract drafting, negotiation, marketing, client relationships, and market analysis. Clients rely on his guidance and advice to navigate the entire real estate transaction process, from the initial consultation to the closing and beyond.

Taking the time to actively listen to his clients' needs, Al adopts a service-centric approach that ensures a positive and enjoyable home buying or selling experience. His attention to detail and client-centric focus have earned him a reputation as a skilled relationship builder.

Holding a Bachelor of Arts degree in Journalism from Pepperdine University, Al spent over 30 years serving in sports communications roles at the professional and collegiate levels. This experience has provided him with a solid foundation in communications and marketing, which he effectively applies to his real estate endeavors.

An active member of the National Association of Realtors® (NAR) and West and SouthEast Realtors® of the Valley (WeServ), Al firmly believes in the value of hard work, consistency, and building strong relationships with buyers, sellers, realtors, and vendors. These principles have played a pivotal role in his success as a real estate agent.

Outside of real estate, Al enjoys golfing, traveling, attending sporting events, and tackling home improvement projects. He also enjoys visiting family in his native San Francisco Bay Area.

Learn More about Al Barba:

Through his Best Agent's profile, https://bestagents.us/profile.php?agent=2120380, or through his Facebook page, https://www.facebook.com/azrealtoralbarba

About Best Agents

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

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Source: Al Barba

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