

## A. Terry Dixon, Recognized by BestAgents.us as a 2023 Top Agent

With unwavering determination, Terry has propelled to great heights in the real estate industry.



**New York City, New York Jul 26, 2023 ([Issuewire.com](https://www.issuewire.com))** - Serving the Greater Charlotte area, Terry is a licensed real estate broker at Keller Williams Select in Indian Trail, North Carolina.

A trusted source to guide clients through the complex world of real estate, he provides valuable industry

insights and advice to both buyers and sellers.

Amidst his various positions, Terry is an effective team builder, seasoned contract negotiator, experienced healthcare professional, and successful entrepreneur. He has over 10+ years of operational responsibility for 12-14 clinical departments, having managed a \$30+ million revenue budget and assessed the performance of department managers, making hiring and firing decisions based on their evaluations. He also led teams to start up new services, including the first Cardiac Cath Lab, MRI, and Residential Substance Abuse services at his community hospital.

In addition to holding positions over hospital operations, Terry served as Director of Managed Care for 12+ years, negotiating contracts for hospital and hospital-owned physicians. He formed an IPA of specialty physicians, set reimbursement goals, and negotiated contracts, as well as implemented the hospital's Contract Compliance function, using Oracle-based application software.

In the field of in-home care, Terry served as Owner/Agency Director for 10+ years. He financed, started up, and successfully operated a Private Duty Home Care agency & served approx. 1,000 senior citizens who desired to "age in place" in their own homes. This experience uniquely equipped him as a real estate broker to focus in part on serving the needs of senior citizens as a Seniors Real Estate Specialist® (SRES®).

Further solidifying his commitment to excellence in the real estate profession, Terry credits his success to his tireless work ethic, a sincere desire to comprehensively meet the needs of clients, and the ability to foster strong connections.

### **Learn More about A. Terry Dixon:**

Through his Best Agent's profile, <https://bestagents.us/profile.php?agent=2120374>

### **About Best Agents**

Best Agents recognizes the top real estate professionals across the nation to help buyers, sellers, and investors match with the most qualified agents in their area. Best Agent's comprehensive database of real estate professionals features agents with local expertise, verified licenses, transaction history, and specializations to make sure that consumers are provided with the highest level of knowledge, seamless end-to-end service, and transparency in the buying and selling process.

### **Media Contact**

Best Agents

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Source : A. Terry Dixon

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