

Leading Wholesale Electronics Distributor Embraces Digital Transformation with ERP Buddies' Custom ERP Solution

Toronto, Ontario Jun 12, 2023 ([IssueWire.com](https://www.issuewire.com)) - ERP Buddies Inc., a leading Cloud ERP solution provider in North America, today announced a significant customer success story, demonstrating the comprehensive capabilities of their customized ERP implementation in the electronics distribution industry.

The customer, a major distributor of batteries for personal and commercial consumption with multi-site, multi-distribution locations throughout North America, faced multiple operational challenges owing to antiquated and disparate software systems. Customer used their own fleet of trucks to distribute inventory and truck drivers would record replenishment on paper leading to a lack of real-time visibility into inventory management. In addition, the company was maintaining a customised inventory ledger to track the value of purchased, returned, and sold batteries.

The client originally commenced the implementation with a different system integrator but became frustrated with a lack of progress and decided to engage with ERP Buddies.

ERP Buddies started project rescue quickly and began setting up the client's NetSuite environment to the fit current and future states of the business. ERP Buddies was able to impress the client with their deep industry experience in the distribution industry, as well as their capacity to be a strategic partner to help the client manage growth.

Despite varying requirements at each site, ERP Buddies was able to customize the ERP functionality to provide real-time visibility into truck stock levels and implement centralised purchasing, financials, and accounting.

"This implementation is a game changer," said Divyesh, CEO of ERP Buddies. "Not only have we successfully harmonized their software systems, but we've also enabled real-time data synchronization to the corporate headquarters, centralizing planning, purchasing, sales, and marketing operations."

The client was able to realise real-time visibility to inventory throughout the supply chain and was able to efficiently track credits for recycled batteries. Lot traceability was enhanced, providing an essential boost to quality control and paving the way for optimised delivery routes.

"We are thrilled to announce the transformative outcomes achieved through our partnership with the ERP system provider. The real-time visibility of our inventory across the supply chain has revolutionized our decision-making and inventory management processes. Efficient tracking of recycled battery credits has optimized resource allocation. Enhanced lot traceability has elevated our quality control, ensuring superior product standards. Moreover, optimized delivery routes have enhanced logistics efficiency. We are grateful for this success and excited for future growth," said Matthew, the CMO of the company.

"This solution goes beyond technology. It's about enabling better decision-making and enhancing operational efficiency," added Onkar Shinde, VP of Sales & Marketing at ERP Buddies. "With improved financial cost analysis, our client can now identify areas of opportunity at each plant and strategize to increase revenue."

Through this successful ERP implementation, ERP Buddies has further demonstrated its commitment to

customer success, leveraging its expertise in providing tailored, comprehensive ERP solutions that improve productivity, enhance profitability, and ensure clients stay ahead of the competition.

About ERP Buddies

ERP Buddies Inc. is a trusted Cloud ERP solution provider based in Toronto, North America. With a proven track record in ERP system implementation across various industries, ERP Buddies specializes in providing comprehensive, customized solutions that streamline operations and enhance business profitability. Their services include implementation, customization, training, ongoing support, data migration, integration, and more. At ERP Buddies, customer satisfaction is a priority, and their experienced professionals are dedicated to building long-lasting relationships with clients, ensuring the maximum benefit from their ERP systems.

For more information, please visit www.erpbuddies.com.

Media Contact

ERP Buddies Inc.

info@erpbuddies.com

+1 (888) 304-0599

2425 Matheson Blvd, E. Suite 401

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