

Q PaymentZ expands the capabilities of merchants and retailers through advanced payment choices



Pleasanton, California Mar 1, 2023 ([Issuewire.com](https://www.issuewire.com)) - Q PaymentZ, a leading provider of [merchant services in California](#) is rolling out an innovative portfolio of convenient and global payment choices to businesses. Its range of solutions will assist businesses and merchants in efficiently processing the payments of customers, and facilitate entire transactions of the system – as a result, a significant growth in the business.

CEO at Q PaymentZ says

With massive changes in the payment landscape and the rise of credit and debit cards, we understand that merchants need extra support to ease up customers in making payments through their preferred choices.

He also commented

Our rich expertise in the financial services sector has already left deep impacts on clients. We strive every day to help merchants navigate easily and successfully in payment and digital transformation.

Q PaymentZ continues to fortify its stand as the leading merchant services in California with its strong capabilities in empowering businesses to accept seamless payments.

In “Post-pandemic world, cash is treated as an outdated payment method and is sparingly used. Credit and debit cards play a significant role for many businesses and remain an inevitable choice for most buyers in the spending arsenal”, said the Head of payments at Q PaymentZ.

Since increased sales from card payments continue to rise, businesses of all sizes are looking to integrate innovative payment solutions into their system. With a comprehensive offering of merchant solutions that ensure card-based payments processing and other range of electronic payment processing services through a single platform.

Key findings in the world after Covid-19

- Maintaining a competitive edge in the evolving payment landscape is becoming tough

- Across all segments, accepting card payments and online payments is undergoing drastic growth.
- A recent study indicates 74% of all retail transactions taken via credit cards
- The situation demands significant changes and shows viable opportunities for contactless payment and card payments
- Relying on all-cash transactions means the businesses leave a huge revenue at the table.

Fee analysis program

“We are delighted to announce that Q PaymentZ also has added an innovative program that supports businesses in knowing how they can improve the bottom line.

For new customers, we come up with a one-time fee analysis, while for existing customers, we ensure they grow and boost their revenue by suggesting better rates and loyalty programs that offer a host of benefits”.

Managing Director for Q PaymentZ

Since entering into the financial services sector, Q PaymentZ has been partnering with over 10,000 merchants in the country and helping them grow with simplified payment solutions and leading technology for payment processing.

Q PaymentZ has substantial years of experience in serving the unique needs of businesses of all sizes and types. It has leveraged innovations and stands apart in its niche with features such as **zero processing fee for credit card acceptance**, no cancellation fee, and a monthly fee @ flat 2.76%.

Over the years of its journey in the financial segment, it has successfully contributed to the digital payment ecosystem by supporting merchants to have distinct features such as cash discount programs, efficient interchange programs, fee assurance, and affiliate programs. It has always been at the forefront of offering the latest and advanced payment processing solutions and broader involvement in the world of increased digital payment methods.

Q PaymentZ is armed with a passion for offering businesses efficient and cost-effective payment solutions, state-of-the-art POS technology, and many more. Its array of merchant services allows and empowers merchants to accept multiple methods of payments – including credit and debit cards, pin-debit-based transactions, and local methods of payments – through a unified platform for curbside, or online or in-person.

About Q PaymentZ

Q PaymentZ is a renowned provider in delivering payment processing solutions such as e-commerce payment processing, virtual terminal, Software integrations, credit and debit card processing, pin-debit based transactions, ACH/eCheck/Recurring Processing, and POS systems. It has been sustaining the position of a trusted partner for merchants, banks, and retailers for world-class quality solutions and terminals.

In addition to offering merchants multiple payment choices, it also has a primary focus on coming up with solutions that make payments easy, quick, and safe.

Q PaymentZ has an established track record of providing notable services and products for 10+ years

and enables customers to enter the global payment system successfully.

Q PaymentZ is an expert in offering a full suite of payment processing solutions and plays a huge part in the future and safe payment arena. It is its robust portfolio of solutions and products and great insights that make millions of payments successfully and safely.

Managing Director – Q PaymentZ, said, “we are always keen on working closely with clients to facilitate them in the dynamic landscape with effective solutions that combine speed and flexibility”.

Apart from supporting businesses in leveraging various payment choices, Q PaymentZ also extends its hands to make them grow exponentially through:

- Catering as a one-stop destination for merchant services
- Enables accepting credit cards at ZERO expense to the merchant in terms of processing.
- Notifying about the chargeback and aiding in reversing it
- Securely managing PCI compliance
- Custom IT solutions for successful businesses

Managing Director says, ‘we realized that the payment system has changed dramatically and the way people buy and pay is changing. They like to pay as they want and expect plenty of choices and the best convenience. This deep understanding allows us to empower people and businesses with improved payment experiences.

Acquiring capabilities to capture a considerable share of the global financial sector

“We are delighted that we have processed over a billion transactions on behalf of our clients in the past financial year. And we are honored that we could carve our position strong as the ‘Best merchant services in California’. We will continue to work on building our capabilities to address the growing requirements of merchants in the ever-evolving payments space”, said the Head of Q PaymentZ.

He added “ we have strong philosophies related to excellent customer service, prompt response times, working on embracing latest technologies in payment solutions and improving the retention rates of merchants”.

For more information about the merchant services of Q PaymentZ, visit us at <https://qpaymentz.com/>

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