

Zipteams Joins The HubSpot App Marketplace



Mumbai, Maharashtra Feb 23, 2023 ([Issuewire.com](https://www.issuewire.com)) - Today, [Zipteams](#) announced that it is now listed in the [HubSpot App Marketplace](#). App Partners are independent software vendors who have built an integration with HubSpot and been accepted to the App Marketplace.

With Zipteams, sales teams can easily capture meeting details and recordings automatically synced to the HubSpot CRM platform. This allows for a streamlined, all-in-one solution that simplifies the sales process and enables teams to focus on closing deals.

HubSpot's App Partner Program is an ecosystem of valuable third-party integrations. App Partners comply with a [set of requirements](#).

On the listing, Siddhartha Srivastava, Founder & CEO said, "This is a major milestone for us, we have made the Zipteams app working very closely with HubSpot customers to enable their sales teams with conversational intelligence in enriching the customer data on HubSpot and make their followups more contextual and personalized to close deals faster. The listing allows us to reach the HubSpot ecosystem much faster."

Learn more about the integration here <https://ecosystem.hubspot.com/marketplace/apps/sales/sales-enablement/zipteams-1145967>

About Zipteams:

[Zipteams](#) is the fastest growing sales enablement stack that gets easily embedded in your sales processes and uses specifically sales lingo-trained AI algos to churn conversational intelligence to help sales teams engage their customers better and convert them faster.

The result is clearly visible in continuously improving sales teams' productivity metrics and increasing conversion rates. Get on to zipteams.com for more information.



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