Mobile-first health & wellness management software FitnessForce gets selected for start-up incubation in North America

FitnessForce, a mobile-first health & wellness management software business, has been identified as a high-potential start-up for incubation by the Toronto Business Development Centre, opening up scaling opportunities in the North American market.



Toronto, Ontario Nov 15, 2022 (Issuewire.com) - FitnessForce, a mobile-first health & wellness management software business, has been identified as "high-potential" and selected for start-up incubation by the Toronto Business Development Centre, opening upscaling opportunities in the North American market.

In an effort to find the companies of tomorrow in Canada today, the Toronto Business Development Centre's business incubation scheme carried out a rigorous process to identify promising tech enterprises. TBDC partners with innovators worldwide to accelerate their expansion in Canada. To receive the support of the TBDC, companies have to pass a detailed panel interview, submit business plans and meet or surpass all the TBDC selection criteria, most notably whether the company was solving a real customer need with its proposition. N. Jain, the Director of Business Growth & Partnerships from TBDC said, "FitnessForce was successfully selected among a small group of tech startups. While it's the first time FitnessForce has entered the North American market, they have a well-respected product with a loyal client base in India & the Middle East. This is a perfect stepping stone to entering a new regional market."

Continuously improving the software based on client feedback has led to FitnessForce developing a well-respected product with a loyal client base. On why he thinks they were selected, <u>Hadi Curtay</u>, the CEO said, "FitnessForce has a couple of things that really set it apart. One, we solve the multiple vendor problem by providing everything; payments, management, CRM, members app, and more in one slick, easy-to-use interface. Secondly, we free fitness business owners from back offices and their desktops with complete mobile-first functionality, so owners and managers can manage their clubs anytime, anywhere.'

As an incubator, FitnessForce will receive advice, support, and mentoring from the TBDC, giving an already established and successful business model the opportunity to flourish in a new regional market. Mr. Curtay added: "I'm really proud we were one of the few enterprises selected. My hope is that FitnessForce will support growth and innovation in the fitness industry here in Canada and in the rest of North America. Whether it's an individual starting up a private training business or a national chain of gyms, FitnessForce scales with the business needs and it's priced super competitively, so I feel really optimistic that we can do well here."

About FitnessForce:

FitnessForce is fast and scalable mobile-first club software available in India, the Middle East, Canada, and North America. Learn more about FitnessForce

About TBDC:

The Toronto Business Development Centre (TBDC) offers support for launching, growing, and scaling start-ups. The TBDC offers access to key resources such as business advisory support and a professional environment to establish your business. TBDC motivates entrepreneurial-minded individuals from diverse communities to develop their business plans and to effectively start up their companies through a variety of tailored programs.





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