

Katonic.ai Appoints Richard Jones as Chief Revenue Officer



Sydney, New South Wales Nov 13, 2022 ([Issuewire.com](https://www.issuewire.com)) - Sydney-based [Katonic.ai](https://www.katonic.ai), the only Asia-Pacific AI company to be featured in the Everest Group's MLOps Products PEAK Matrix® 2022, announced the appointment of [Richard Jones](#) as Chief Revenue Officer, reporting to Founder and Chief Executive Officer [Prem Naraindas](#).

Richard brings over 25 years of global delivery and sales leadership experience. Based out of Singapore at Katonic.ai, he will be responsible for building out Katonic's go-to-market Organisation,

continuing Katonic's sales growth momentum, and driving the strategic and operational elements of the Field Sales, Partnerships and Eco-Systems.

"Businesses are still in the infancy of harnessing AI, and the focus of AI is steadily evolving from model experimentation to operational AI where business value is ultimately realised. Katonic is well placed to help them maximise value from their business data." – Richard Jones, Chief Revenue Officer, Katonic.ai.

Before Katonic.ai, Richard served as Vice President of APAC at Dataiku. He has also held multiple roles at well-known global powerhouses like Automation Anywhere, AntwWorks & Cloudera. Before that, Richard was with Informatica for nine years, where he last served as the Vice President, heading Sales and Operations for Asia Pacific & Japan.

"The appointment strengthens our sales capability and our sales capacity to ensure we can execute our plan to boost sales and revenue over the coming years using our industry-leading MLOps platform."

"We have worked hard to build our product and are now focused on delivering those products to as many clients as possible. Richard's 25-plus years of experience as a data-driven operational leader, building and leading winning sales teams, will help Katonic accelerate along our proven path. I've never been more optimistic and excited about the opportunity ahead of us, and I'm thrilled to welcome Richard to Katonic." – Prem Naraindas, Founder & CEO, Katonic.ai.

About [Katonic.ai](#)

Katonic.ai is an Australian AI-ML ISO 27001 company helping businesses realise the value of enterprise AI faster, with proven and practical approaches to create new applications and achieve breakthrough innovations. Katonic Machine Learning Operations Platform (MLOps) Platform is a collaborative platform with a Unified UI to manage all data science in one place. Katonic MLOps Platform is for customers and developers to introduce the MLOps practice into their production systems. The Platform combines the creative scientific process of data scientists with the professional software engineering process to build and deploy Machine Learning Models into production safely, quickly, and sustainably. Katonic MLOPS Platform runs in your Kubernetes cluster and can be deployed anywhere – multi-cloud, on-prem, or edge.

Katonic.ai is also the only Asia-Pacific AI company to be featured in the prestigious Everest Group's MLOps Products PEAK Matrix® 2022.

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Related Links

Website: <https://katonic.ai/>

Facebook: <https://www.facebook.com/Katonicai>

Twitter: <https://twitter.com/AiKatonic>

LinkedIn: <https://www.linkedin.com/company/katonic/>

Everest Report: [Everest Group's MLOps Products PEAK Matrix® 2022.](#)

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