Shravan Gupta's take on the future of real estate

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Delhi, India Jul 12, 2022 (<u>Issuewire.com</u>) - While the future of real estate may seem like an impossible thing to predict, as one of the most influential figures in the industry, <u>Shravan Gupt</u>a has his own unique ideas on what it holds in store. Here's a look at some of the predictions he made at last year's Real Estate Summit and how they have played out over the past 12 months. Shravan Gupta's take on the future of real estate will certainly be intriguing to read about, as he has proven time and again that he is a visionary who helps shape the industry we are all familiar with today.

Industry Overview

The real estate industry is ever-changing, and <u>Shravan</u> Gupta is always ahead of the curve. As a successful real estate agent, he has his finger on the pulse of the industry and knows what changes are coming. In the coming months, he predicts that there will be a shift in the way that buyers search for homes, and that technology will play a larger role in the industry as a whole. The old days of print advertisements or radio spots have gone by the wayside, and new platforms like Yelp or Google My Business have taken their place. With all this talk about online marketing, it's clear that people can't afford to ignore it anymore - including agents like Shravan Gupta who are just starting out.

What's happening in real estate?

The real estate industry is ever-changing, and in the coming months, there are sure to be some

changes. <u>Shravan Gupta</u>, a successful real estate agent, has some insight into what these changes may be. He believes that the industry needs to adapt to the changing times and that realtors need to be leaders in their community. The internet was not an option for buyers or sellers 10 years ago but it's now the first place they go to find a property.

Agents should have websites with listings, blog posts about current market trends, videos about neighborhoods, etc., says Gupta. There will always be offline marketing tactics, like open houses and word of mouth, but at the end of the day, you can't beat search engine optimization (SEO). Other ways to stay ahead: embrace social media platforms like Facebook and Twitter. In order to sell real estate today, he concludes, you need to learn how to use technology.

How can I keep up with the trends?

Staying ahead of the trends in any industry is important, but it's especially crucial in the ever-changing world of real estate. Here are five tips to help you stay on top of the latest trends:

- 1. Read industry publications regularly. This will help you stay up-to-date on the latest news and trends.
- 2. Attend industry events. Networking with other professionals is a great way to learn about new trends.
- 3. Follow influencers on social media. Real estate professionals often share valuable insights on Twitter, Facebook, and LinkedIn.
- 4. Try out different social media platforms yourself! It doesn't matter which platform you choose as long as you use it wisely by creating an engaging profile that showcases your personality.
- 5. Attend webinars or watch educational videos on topics such as buyer psychology or marketing strategies for listings. You'll be amazed at how much you can learn from these sources without even leaving your desk!

Why is this good news for me?

If you're thinking of getting into the real estate industry, or already have a few properties under your belt, it's good to know that one of the top leaders in the industry is bullish on its future. Shravan Gupta has many impressive things to say about the industry, and his predictions should be taken seriously. The state government has tried to implement various policies which are expected to create an environment conducive to investment.

He also believes that Real estate will change in the coming months. As he says, Being a successful person in this industry gives me access to this knowledge and makes me a true leader of my community - the realtors. Some people don't like these changes but I am bullish about this industry, he said. It needs to change in the coming months.

What are my options moving forward?

If you're thinking about a career in real estate, now is the time to start planning and taking action. The industry is changing, and Shravan Gupta has some impressive things to say about it. As a successful person in the industry, he has access to knowledge that can help you make informed decisions about your future. Here are five options to consider:

- 1. Get a degree in real estate or business.
- 2. Start working as a salesperson or broker.
- 3. Join an established firm and climb the ladder.
- 4. Consider starting your own brokerage or agency. 5. Go into corporate real estate management.

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