

Mayor Rosalynn Bliss and City Leaders Explore Alliant Enterprises' Medical Device Facility and Novel Company Culture



Grand Rapids, Michigan May 16, 2022 ([Issuewire.com](https://www.issuewire.com)) - Alliant Enterprises hosted Grand Rapids City Mayor, Rosalynn Bliss, and Randy Thelen, President, and CEO of The Right Place. Also in attendance were Jeremiah Gracia, Grand Rapids Director of Economic Development, and Eric Icard, Business Development Director of The Right Place.

The aim of the meeting was to create a collaborative environment between Alliant Enterprises, city leaders, venture capital firms, and start-ups to drive a new way of bringing medical device technologies to life in Grand Rapids. The visit included deep discussions around Medisurge's ability to manufacture medical devices on location and how Alliant Healthcare Products can provide direct-to-government market access. Kelli Jonas, Vice President of Quality and Regulatory for Alliant, shared the company's nearly 0% customer complaint rate over the last year, which included an incredibly challenging company move to the new facility. 'Our quality metrics are world-class. I've yet to find another mid-west manufacturer that can beat or even match them,' said Brian Kimble, Vice President of New Business Development for Alliant.

Jeremiah Gracia was impressed with the 'plug-and-play' opportunity for local incubator startup companies to leverage Alliant's internal operational resources in marketing, accounting, engineering, and quality. 'This opens many opportunities for startups with funding to accelerate their time-to-market and avoid additional start-up costs and delays in product introductions.' Brian Kimble, VP of Business Development was pleased to further expand on the thriving relationship with The Right Place. 'Not only is Medisurge primed for startups, but large OEMs are seeking us because of our ability to remediate and often overcome common supply chain issues.' Randy Thelen, the new CEO of The Right Place, was heartened by Medisurge's ability to take an idea 'from a napkin drawing to distribution' and the additional office space for startups to use while working alongside Medisurge during all stages of product development. 'Medisurge removes many risks associated with the start-up phase of new businesses,' according to Brian Kimble.

The meeting concluded with a tour of the state-of-the-art manufacturing facility and veteran memorabilia that is a tribute to the owner, Bob Taylor's veteran history, and the veteran relatives of Alliant employees. The two-story 'northern lodge' dining room with space for yoga classes was just one example of how the company is upping the game for company culture. With the Class 7 Cleanroom, Medisurge proved to be equipped and ready for immediate expansion. More cleanrooms and automation plans are in place as new customers bring a variety of projects.

Alliant Enterprises, LLC, is a family of companies focused on medical device manufacturing, government distribution, and innovative biotechnology offerings. Alliant Healthcare Products, established in 2002, is a Service-Disabled Veteran-Owned Small Business that specializes in federal government reselling, contracting, and distribution. The company reached \$112,000,000 in annual government sales last year while selling over 140,000 SKUs. In 2016, Medisurge was formed, offering full-service contract manufacturing for startups and OEMs with unmatched quality metrics and proven continuous improvement to drive cost savings at every step of the process. Alliant Biotech, founded in 2020, is a growing company dedicated to sourcing unique biotechnology solutions to prevent the spread of disease and infection. For more information, visit www.allianthealthcare.com, www.medisurge.com, and www.alliantbiotech.com.



Alliant Enterprises

kconklin@allianthealthcare.com

888-307-1144

2140 Oak Industrial Drive Northeast

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