Lakhani Financial Services Successfully Raised Rs.8 Crs + Funds For Its Startups



LAKHANI FINANCIAL SERVICES

Startup. Growth. Capital.

Mumbai, Maharashtra May 24, 2022 (Issuewire.com) - Lakhani Financial Services (LFS) is an investment banking and investment advisory firm based out of Mumbai. They help startups and business owners to raise funds from angel investors and 200+ investors from their network. This is a one-stop solution for all the startups who are looking forward to raising funds and growing their business inevitably.

Established in 2018, LFS helped 10 startups to raise 8 cr+ funds from relevant investors. Not only raising funds, but they have also helped 130+ businesses with pitch decks, business plan preparation, guidance, and mentoring. They are not stopping here. With the vision of helping 1 million businesses by providing fundraising, pitch deck, and business plan preparation, LFS is growing rapidly.

Devansh Lakhani, director of Lakhani Financial Services who is a qualified Chartered Accountant laid the foundation of LFS with a vision to help startups raise funds smoothly and efficiently to scale up their business. And they successfully accomplished this and are continuing to do amazing work for startups.

On the success of helping startups raise 8 cr+ funds, Devansh said "Many startups want to raise funds to grow their business, but the concern arises when they are not properly advised and guided. In this matter, our firm LFS comes into the picture. We are not just helping raise funds but also guiding them on how to become investor-ready. And this is the most bizarre part of LFS that makes it different from others."

"I thoroughly believe that if a business is guided and advised to grow systemically, then fundraising is not complicated as it seems. The reason why we are able to scale this much is just that we not only focus on connecting founders with the investors but also help them with correct strategies to get the investment done." He added.

LFS is one of the few advisory firms which focus on scaling up the business with business strategies, sales techniques, and social media master plan. Along with raising funds, these are also very crucial parts of scaling up the business in the right way. The service doesn't stop here. For making your startup pleasant in the eyes of investors, they help you with a <u>pitch deck</u> and business plan preparation which make the fundraising process easier and fun.

"Our process of helping startups with funds collection is very liberal for the founders. Being in the business of helping startups raise funds, we start by asking investors why they want to raise funds from outside investors. Based on their answer, if we find it ideal and necessary for them, we sit down to prepare the <u>business plan</u> and strategy for raising funds" Devansh said

Some of the startups that LFS helped raise 8cr+ funds in the last 2 years are:

Apparel brand Gabru – They helped Gabru, a D2C brand, to raise an undisclosed amount of funds from revenue-based financing company GetVantage.

Edtech startup Learn Clue – LFS assisted Edtech startup Learn Clue Edtech Pvt Ltd to raise an undisclosed amount of funds from Angel Investor and Fintech entrepreneur, Markus Ament.

Milk startup Puresh Daily – Puresh Daily, located in Ranchi, raised Rs 1.2 crore in a seed round from Dhianu Das of Alfa Ventures and Agility Venture Partners to deliver dairy and fresh farm goods to end customers in India. We assisted them in raising funds for seed rounds through our network of investors.

Navars Edutech – Navars Edutech Pvt. Ltd, a leading Astronomy Education company, has raised funds from our network of Dubai investors to expand their business model in Dubai and across GCC.

Healthtech startup SynergyX – We assisted Health tech business SynergyX to raise funds from angel investor Asha Tripathi, wife of Bank of India top manager Anand Tripathi.

With the huge success of raising funds for 10 startups in the last 2 years, LFS has become the go-to platform for startup owners to not only raise funds but also prepare business plans, pitch decks and make powerful strategies so that the investor can't say NO to you.





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