Lakhani Financial Services Has Helped 10 Startups Raise Funds In The Last 2 Years



LAKHANI FINANCIAL SERVICES

Startup. Growth. Capital.

Mumbai, Maharashtra May 24, 2022 (Issuewire.com) - Raising funds is one of the most crucial steps for startup growth. This financial investment helps to expand your business in many areas such as product development, manufacturing, hiring, sales, and marketing. Having several rounds of funding, convincing investors, making a business plan, and pitch deck can be overwhelming for a business owner. Therefore, there is an essential need for guidance and help from investors to raise funds smoothly without any hindrance.

In this matter, Lakhani Financial Services (LFS) are helping startups to raise funds from relevant investors from their network and providing guidance for the same. Lakhani financial services is a boutique investment banking and advisory firm based out of Mumbai. Devansh Lakhani, the director of LFS, is a Chartered accountant who specialises in helping <u>startups</u> to raise funds from their network of investors.

To date, LFS has helped 10 startups to raise funds successfully in the last 2 years.

On the win, Devansh Lakhani, Director of Lakhani financial services, commented, "Many entrepreneurs nowadays are looking to generate capital and expand their operations. However, they are not properly instructed and informed on how to go about it. LFS has established itself as a leader in this industry. It not only assists entrepreneurs in finding investors but also helps with an investor-ready business plan.

"Most the companies struggle with raising funds, however, if proper guidance is provided, fundraising can be done smoothly. Implementation of the right business strategies helps brands to leverage the business organically. Despite the fact that we assist entrepreneurs to seek financing, we start by asking the founder if raising funding from outside investors is necessary. They usually respond affirmatively.

Then, we sit down with the entrepreneur to draft the strategy and business plan.

This aids in determining if funds are necessary and, if so, how much. We assist startups in efficiently preparing this business plan, which is supported by solid logic, reason, and justification." He further added.

LFS is one of the few advising firms that focus completely on startups, assisting them in developing business plans, pitch decks, and sales strategies. It also includes fundraising assistance. Because of this, they are the go-to places for raising funds, seeking advice, and scaling up the business.

During the last 2 years, the firm has successfully assisted 10 businesses in raising funds from Angel Investors. In addition to assisting over 130 startups in determining their business plans and strategies. They are on a mission to help one million businesses by offering fundraising, business plan, pitch deck mentorship, and scale-up tactics.

Some of the startups LFS helped raise funds for are:

Apparel brand Gabru – Gabru, a D2C brand has raised funds from revenue-based financing company GetVantage. They are utilizing these funds for branding, inventory management, etc.

Edtech startup Learn Clue – Edtech startup Learn Clue Edtech Pvt Ltd has raised angel funding from Fintech entrepreneur Markus Ament. They are utilizing these funds for sales, marketing, product development, and business operations.

Milk startup Puresh Daily – Puresh Daily, located in Ranchi, raised Rs 1.2 crore in a seed round from Dhianu Das of Alfa Ventures and Agility Venture Partners to deliver dairy and fresh farm goods to end customers in India. They are utilizing these funds for braiding, technology, business, and product development.

Navars Edutech – Navars Edutech Pvt. Ltd, a leading Astronomy Education company, has raised funds from our network of Dubai investors to expand their business model in Dubai and across GCC. They are investing 70% of their funds in business development and 30% in technology and content development.

Healthtech startup SynergyX – IVY Prohealth Solutions Pvt Ltd's health tech business SynergyX has raised an angel round of investment from Asha Tripathi, wife of Bank of India top manager Anand Tripathi. They are using these funds for product development and the expansion of their business.



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