

2021 CoStar Power Broker Award Winners Announced

Jim Shiebler, CCIM, First Vice President of Investments is a 5 Consecutive Year Recipient



Fort Myers, Florida Mar 10, 2022 ([Issuewire.com](https://www.issuewire.com)) - 2021 CoStar Power Broker Award Winners Announced!

CoStar Group (NASDAQ: CSGP), the leading provider of commercial real estate information, analytics, and online marketplaces, just announced the recipients of the 2021 CoStar Power Broker Award, recognizing professionals and firms who closed the highest transaction volume in commercial real estate deals in their respective markets.

In the SW Florida Market, [Jim Shiebler, CCIM, CEC](#), broker for Marcus & Millichap (NASDAQ: NYSE: MMI) has been recognized as the most active local dealmaker with this prestigious industry award. Mr. Shiebler, First Vice President of Investments with the [Medefind Garner Shiebler Group](#), represented an impressive number of transactions, 58 total, in the year 2021. His team generated over \$200M in commercial real estate sales.

Jim, a certified executive chef turned certified commercial investment member, has been with Marcus & Millichap for just six years but quickly made a name for himself in the commercial real estate industry. He took his passion for the restaurant business and put it to good use turning his focus and his expertise to single-tenant net-lease restaurant assets throughout the Southeast U.S. and multi-tenant retail properties throughout Western Florida.

“I am proud to be recognized as one of the top brokers in western Florida. I pride myself on providing the highest level of professional, ethical, and honorable service and conduct,” stated Jim.

The CoStar Power Broker Award program has honored the industry's elite for 22 years. This is Jim's 5th consecutive year of being recognized by the program.

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About Jim Shiebler, CCIM, CEC

Jim Shiebler, CCIM, CEC is a First Vice President Investments Broker in the Tampa office of Marcus & Millichap Real Estate Investment Services. He focuses his expertise on Single-Tenant Net-Lease Restaurant assets throughout the Southeast U.S. and Multi-Tenant Retail properties throughout Western Florida. As a specific market and product type skilled professional, he specializes in the acquisition, disposition, and exchange of investment-grade retail properties.

Prior to joining Marcus & Millichap's Tampa / Ft. Myers office, Mr. Shiebler previously held various prestigious executive positions operating hotels, resorts, casinos, and restaurants throughout the nation and achieving numerous distinctions, accolades, national awards, and esteemed levels of recognition, including operating Conde Nast Best New Restaurant and Best New Hotel in the world. Mr. Shiebler also possesses the Certified Executive Chef (C.E.C.) designation from the American Culinary Federation, Inc. (ACF), the nation's largest organization of professional chefs.

Mr. Shiebler transitioned to commercial real estate investment sales to leverage his comprehensive understanding of retail properties. Having previously owned and operated restaurants, he brings a unique perspective to his work on behalf of investors. His food and beverage expertise and Florida market knowledge provide him with a unique skill set to advise clients to maximize their return on investment. These services include but are not limited to advisory, underwriting, valuation, sale, and acquisition strategies for investors and developers.

At Marcus & Millichap, a firm with over 2,000 investment professionals in 80 offices in the U.S. and Canada, Jim's core principles include a foundation of strong, fundamentally "Client-centric" business practices that help him achieve and maintain value-added relationships with owners through their holds and transactions. His value propositions are:

- To assist his clients in building and preserving wealth
- Demonstrate a commitment second to none
- Leave no stone unturned in selling client's assets for the absolute highest price
- Consistently delivers results
- Consistently ranked #1 in multiple offices in call volume year over year
- Philosophy is that Real Estate is "Sold" and not bought

Recognition & Awards:

CCIM Member

National Achievement Award 2021, 2019, 2020

CoStar Power Broker of the Year Recipient – 2021, 2020, 2019, 2018, 2017

Marcus & Millichap Career Senior Investment Advisor Inductee 2021

Certified Executive Chef - American Culinary Federation

Sales Achievement Award 2021, 2020, 2019, 2018, 2017

Break Out Agent of the Year 2017

Rookie of the Year Award 2016



Marcus & Millichap
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