How Solaris Attachments is Overcoming the Global Shipping and Logistics Delays for its Customers

The Seattle-based heavy equipment attachment company has implemented protocols to prevent shipping and logistics delays for their customers.

Seattle, Washington Jan 27, 2022 (<u>Issuewire.com</u>) - Many of us in the US live in an on-demand world. We expect our coffee to be ready in seconds, our movies to stream at a moment's notice, and our packages to arrive at our doorstep overnight.

When purchasing heavy machinery, excavator attachments, or skid steer attachments, however, the entire process naturally isn't as fast since there are many moving parts to ordering attachments and heavy machinery. There could be many complications and logistics delays along the way, including customs, manufacturing issues, and more recently, a global pandemic gumming up the works. But at Solaris Attachments, they do everything they can to get you your attachments quickly and efficiently by having skilled staff who closely monitor your order to intercept potential issues before they even happen. That's how Solaris Attachments is always protecting your bottom line.

Why Are There Shipping Delays for Heavy Machinery and Attachments?

The Covid-19 pandemic is only partially to blame for the recent delays in shipping. Government and industrial lockdowns to prevent the spread of infection are just part of the picture. There are also <u>worker shortages</u> around the world, despite millions of open positions.

<u>Another problem</u> is the prevalence of just-in-time manufacturing. This type of manufacturing allows factories to maximize space and profits by keeping only limited stock of their products in the warehouses.

It is easy to disrupt the supply chain. If there is a delay anywhere in production, or a critical component of the product is scarce, it uproots the entire operation and can cause significant shipping delays. At Solaris Attachments, they're always one step ahead.

How Are Solaris Attachments Overcoming Shipping and Logistics Delays?

At Solaris Attachments, they're always protecting the customer's bottom line. Below are 5 methods they are using to accomplish this goal (as well as overcome the current logistics issues).

1. They Honor The Original Quoted Price For Freight

Even though freight prices are volatile and can be higher at the time of shipping than the time when the customer pays the invoice, their policy has always been to honor the original quoted price for freight. That means they choose to eat the extra cost to puts less of a financial burden on our customers.

2. Their Shipping Admins Monitor Your Shipment to Completion

They have a skilled team of shipping admins working for us that are constantly monitoring the status of your order. Once assigned to your order, they follow it from the creation of the purchase order to tracking the ships that bring it overseas (for international deliveries), to monitoring the land carriers as they deliver the attachments to the end-user (from their Nashville, TN warehouse). This strategy

ensures that they constantly know what is happening with your order so that they can intercept any issues and prevent logistic complications before they even happen.

3. Their Warehouse Is Centrally Located to Speed Up Delivery

They carefully selected Nashville, TN as the home of their U.S. warehouse because it is more centrally located within the US than their headquarters in Seattle, WA. This strategy decreases the freight cost for their customers and ensures quick delivery. In addition to having a centrally located warehouse, they are inventorying more of their popular attachments at their warehouse so that they would be available for immediate dispatch.

4. They Consult Professional Import Brokers to Speed Up Overseas Shipments

They consult professional import brokers who are licensed and regulated by US Customs and Border Protection to help us meet federal requirements for their international shipments. Doing so ensures they have all the appropriate paperwork filed with US Customs ahead of time to ensure a smooth import and to speed up transit times for their overseas shipments.

5. Their Business Day's Don't End at 5 pm

Solaris Attachments have satellite offices on the east coast and the west coast, along with their warehouse in Nashville, TN so that they can offer the best service to their customers ensuring customer service doesn't end when the clock strikes 5 pm. Solaris Attachments even offers evening and weekend service, something you don't see often in this industry!

Their priority is customer satisfaction, regardless of the uncertainty of global shipping and logistics. That's why their clients always feel safe purchasing their excavator and skid steer attachments from us, and confident in their swift delivery.

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