

Essco and Express Management Announce Strategic Partnership and Launch of Essco Dealer Services

Retail Consumer Finance / New Partnerships

Retail Consumer Finance

Evansville, Indiana Nov 15, 2021 ([Issuewire.com](https://www.issuewire.com)) - Essco & Express Management are pleased to announce they have entered into a strategic partnership to launch Essco Dealer Services, combining Essco's industry-leading small appliance distribution and dealer network with Express Management subsidiaries Retail Consumer Finance and Express Payment Network. Express Management's core competencies in consumer finance, merchant services, e-commerce, Buy Now-Pay Later (BNPL) and B2B / commercial finance will deliver new resources and significant value to our Essco Dealer Services program.

With technology and e-commerce playing an increasingly critical role, small and medium-size retailers need every advantage they can get. Essco & Express Management has extended additional resources and will be implementing supportive services that add value and help Essco's dealers compete in their local and regional markets.

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"This partnership & collaboration is a logical combination of new, exciting customer and dealer centric services. Express Management's understanding of consumer and digital finance products, merchant services, and our agile B2B dealer finance solutions provide instant financing flexibility and deep expertise. The collaborative approach is uniquely complimentary, We believe this will help ensure that Essco dealers will be given every advantage possible to keep their customers and their business moving forward." - **Jeff Compton, Program Manager, Express Management.**

Additionally, Essco will become part of Express' B2B Alliance which encourages and support new entrepreneurs, technology upstarts, and community business organizations. It provides industry insights, economic trends, advisory services, and access to product lines and resources all available to new business owners.

Editor's Note: To arrange an interview, contact:

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About Essco

Essco is a true nationwide distributor of vacuum cleaners and parts, homecare, and other specialty product categories. With over 90 years of experience, we have revolutionized the industry to become your one-stop shop for all your distribution needs. From our extensive inventory of products to our trusted, knowledgeable staff, we deliver skilled, streamlined business planning and product implementation support for each customer.

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About Express Management

Express Management is a recognized leader in the financial technology and payments industry, with a core focus on the business services sector. It is comprised of 3 sector companies, Retail Consumer Finance, Express Payment Network, and Commerce 1 Finance (B2B financing). The Company is based in Evansville, Indiana, and manages a network of channel partners, agent banks, consultants, lenders, technology partners, and clients nationwide.

Express Management's innovative approach to developing new financial technologies and partnerships will continue to be the driving force to deliver new products and services to our clients and network partners. Expansion into the BNPL / digital Lending space will help secure our clients' future in retail and ecommerce.

www.retailconsumerfinance.com

www.expresspaymentnetwork.com

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