

XML International Further Strengthens Global Presence with New Branch in Canada



United Kingdom, London, Oct 25, 2021 ([Issuewire.com](https://www.issuewire.com)) - *The trusted global employment outsourcing specialist, XML International, has announced the opening of a new branch in Toronto (Canada). With a more substantial presence in North America, the company intends to boost client satisfaction while reaching a broader customer base. As one of the World's best global employers of record companies and an international contingent workforce management expert, XML International will continue catering to businesses looking for quality service offerings and competitive pricing for their remote employees' management in Canada. By introducing this new location into their network, they hope to open up growth opportunities and present their broad range of services to new clients.*

A leading [global employer of record](#) and international GEO, PEO, and RPO services provider, XML International already operates in more than 120 countries while offering top [employer of record solutions for 60+ geographies](#). "The choice of Toronto is not a coincidence. We face growing demand from our

historic clients to leverage our country-specific knowledge and provide them with the relevant local support they need to do business in Canada. We rely on local knowledge and expertise in compliance. For the past two months, our local teams have all already played a pivotal role in our clients' expansion in major Canadian cities. They avoided them to get fines and penalties by maintaining full compliance with Canada's complex labor laws, payroll management, and tax & social security regulations," said Ron Golan, General Manager of XML International.

"Having our own infrastructure in Canada allows our clients to navigate the complex Canadian employment rules and avoid pitfalls when they start operating over there. Just an example: we can complete on their behalf the Record of Employment forms (ROE) for employees receiving insurable earnings who stop working and experience an interruption of earnings. The ROE is the single most important document in the Canadian Employment Insurance (EI) program. It's a mandatory document that must be delivered even if employees do not apply for EI benefits. We enter information about the employee's work history with our clients in the form, including details of insurable earnings and insurable hours. That represents significant costs saving for our clients. Saving time on tedious paperwork also gives them more freedom to focus on other tasks," indicated Ron Golan.

"The Canadian Federal Government has introduced multiple new measures to improve protections for temporary foreign workers, including mandating employers to provide information about rights, prohibiting reprisal against those who come forward with complaints, and requiring them to provide healthcare for all. They are also raising the minimum wage at the federal level to \$15 per hour in 2022 and will adjust it annually according to inflation rates," continued Ron Golan. "The changes to the Canada Labor Code will increase the maximum length of medical-related leaves under the CLC from 17 weeks to 27, and quarantine has also become a valid reason for taking medical leave. The 2021 budget announced that \$49.5 million would be spent over three years to support community-based organizations for migrant workers, with the goal of prevention and addressing risk situations. Our in-country compliance experts in Canada are fully prepared for the upcoming changes," added Ron Golan.

XML International started operations in North America many years ago. Unlike other global EOR companies, they have a solid physical presence in the region, with multiple formal representations locally. The idea now for XML International is to enlarge its American operational networks from North to South and deliver the most personalized and cost-effective services while providing best-in-class customer service. "Our Toronto branch is an opportunity to remind our prospects that XML International proposes top-notch in-country know-how and expertise. This global reach strategy allows us to overcome the main global mobility, legal compliance, and multi-country payroll challenges that many of our customers need to tackle when they enter the Canadian market and the North American market at large," concluded Ron Golan.

The XML International's customer base willing to start or grow their operations in North America will get robust and exclusive assistance from all of XML International's highly specialized experts. Their teams in Canada work weekdays from 9:00 am to 6:00 pm to assist the clients with EOR services, other HRO solutions, and staff support.

Request a [free evaluation of your EOR needs](#) in Canada. *Link to EOR landing page*

About XML International

[XML International](#) is the go-to partner for companies expanding abroad. We help businesses of all sizes in multiple industries hire, manage and pay top talent and qualified workforce across foreign borders, speeding up their growth in new markets without the need to set up legal entities locally or go through several layers of go-betweens. Specialists of fully integrated global employment outsourcing solutions, our experts come into the picture with a wealth of local markets knowledge. Since 2004, our independent and direct service delivery model -- through a single touchpoint -- has allowed transparency, flexibility, scalability, and faster market entry for the most demanding customers requiring highly personalized and cost-effective solutions without third-party involvement.

Our scope of services and solutions covers the complete employment lifecycle and encompasses all the HR function tasks. They range from global employer of record services to international recruitment process outsourcing and staff mobilization, including immigration formalities. We also propose managed HR services programs (MSP), end-to-end staffing support, contingent workforce management services, and multi-country payroll processing, all performed worldwide in full compliance with local employment regulations and labor laws. Headquartered in London, UK, we offer the broadest range of [HRM solutions](#) across 120+ countries in North America, Latin America, Asia-Pacific, Europe, the Middle East, and Africa -- even in the most remote locations, making us a truly global player in the human resources outsourcing industry. Our clients are Cyberbit, Diacore, IBM, Mavenir, Motorola, Verint, and Xerox, to name a few.

Read the [XML International Blog](#) to learn more about our services.



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