

Katonic.ai expands its sales team to help steer the company's hypergrowth in India.

katonic.ai



New South Wales, Sydney, Oct 26, 2021 ([Issuewire.com](https://www.issuewire.com)) - **Katonic.ai**, a Sydney-based start-up helping enterprises operationalise AI, announced the appointment of [Mr. Ajit Patwardhan](#) as Sales Director for the India region. Katonic has experienced explosive traction in the past several months in India as enterprises in India are increasingly seeking out solutions to operationalise AI. Mr. Ajit Patwardhan will be responsible for growing the business in India and will focus on delivering business

value for Katonic's India customer base and ensuring their success.

Ajit has deep experience in building a high-growth sales program and developing a sales leader. He most recently served as Sales Leader at DXC Technology, where he was responsible for leading sales and account management for multiple large accounts and has closed multi-million deals in the last two years. Prior to this, he has worked with organisations like Mphasis, IBM, and Venture Infotek.

"Enterprises know they need to invest in AI to disrupt their industries and reach new levels of intelligence, but often lack the resources to derive value from their AI investments," said Ajit. "That's why I am so excited to join Katonic — it combines a cutting-edge, end-to-end platform with resources that allow businesses to understand and track the value from their investments."

"Katonic has reached a critical inflection point," said Prem Naraindas, Founder & CEO, Katonic. "As we enter this next stage of explosive growth, our people, culture, technical innovation, and brand visibility are more important than ever. Our sales team drives deep insight of our customers into our business and leads the distribution of our intelligence out to the market, so finding the right person to lead this pivotal function was key. I'm thrilled our extensive search process led us to Ajit, and I look forward to partnering closely with Ajit to help Katonic reach its full potential as the global leader helping enterprises operationalise AI."

"The appointment of Ajit is critical to us growing our business in India and developing a strong partner ecosystem to steer it. Ajit will focus on Enterprise clients, Small and Medium businesses and help them move up in the value chain of AI / ML Maturity," Added [Nitin Deshpande](#), Country Head, India.

About [Katonic.ai](#)

Katonic.ai is an Australian start-up and ISO 27001 Company helping businesses realise the value of enterprise AI faster, with proven and practical approaches to create new applications and achieve breakthrough innovations. Katonic Machine Learning Operations Platform (MLOps) Platform is a collaborative platform with a Unified UI to manage all data science in one place. Katonic MLOps Platform is for customers and developers to introduce the MLOps practice into their production systems. The Platform combines the creative scientific process of data scientists with the professional software engineering process to build and deploy Machine Learning Models into production safely, quickly, and sustainably. Katonic MLOPS Platform runs in your Kubernetes cluster and can be deployed anywhere – multi-cloud, on-prem, or edge.

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