

Great Homes Alabama – Shannon Holmes Team: Real Estate Experts you need.



Alabama, Hoover, Oct 21, 2021 (Issuewire.com) - Are you planning to buy or sell your home? Are you contemplating whether to hire the services of real estate experts in Birmingham? Are you still thinking of the pros and cons of hiring the best real estate expert in Birmingham? Well, for most people, the purchase of a home is the most expensive transaction of their life. Therefore, hiring the services of a skilled real estate agent is the smart thing to do when it comes to the knowledge and expertise that they have to offer to you. Buying or selling a home is a long, tedious, and complex process that can be frustrating without the help of the best real estate expert in Birmingham, Shannon Holmes of Great Homes Alabama, **REALTOR®** at Realty South. After in-depth market research, we bring you the main reasons for hiring the best real estate Experts in Birmingham-Great Homes Alabama.

Reason #1: Pure Knowledge and experience.

You, as a novice, might have limited knowledge about real estate while planning to buy or sell a home. It is just not possible to keep an eye on all the aspects of the real estate market. Therefore, by hiring the services of Shannon Holmes and her team, the best Real Estate Experts in Birmingham-Great Homes Alabama, you don't need to be bothered by details of everything related to buying or selling your home with the services of a knowledgeable and experienced real estate agent by your side. Shannon Holmes and her team Great Homes Alabama will be responsible for guiding you through marketing, home tours, inspections, negotiations, paperwork, and getting you the best rates on a mortgage.

Reason #2: You save your time!

Shannon Holmes of Great Homes Alabama is known for her profound expertise in premium real estate services. Her team will handle the entire process related to buying or selling your home, and as a result, you end up saving a lot of time and energy at your end. Moreover, the entire process will become very convenient for you. If you are selling your property, the Shannon Holmes team will expertly show the property to prospective clients, freeing up your time. If you are a home buyer, the team will hunt down the best houses for you and line them up for visits.

Reason #3: Awareness of the Neighbourhood

Great Homes Alabama is a known real estate brand in Birmingham, having immense knowledge of both sellers and buyers' street-by-street. Their website is a one-stop platform for premium properties on sale or purchase at a click of a button.

Reason # 4: Insight on current market conditions

The testimonials from premium clients speak about Shannon Holmes's real estate services and authenticity.

They are the professionals in the field extending their expertise to us in buying or selling homes. They are well-versed with all aspects of the real estate market, especially understanding interest rates and present market conditions due to Covid. They bring together their knowledge about ratios of list-to-sold prices, price per square foot costs, and average sale prices to advise you on your options so you can make an informed decision on buying or selling a property, even during these challenging times.

Reason #5: Great guidance

The unique selling point of the real estate agent in Birmingham is, they work towards getting you the optimal price when selling your home and the best competitive price while buying a home. They work in your favour by supporting you and guiding you in making the right choice yourself, without pressuring you to make an early decision.

Reason #6: Skilled negotiators

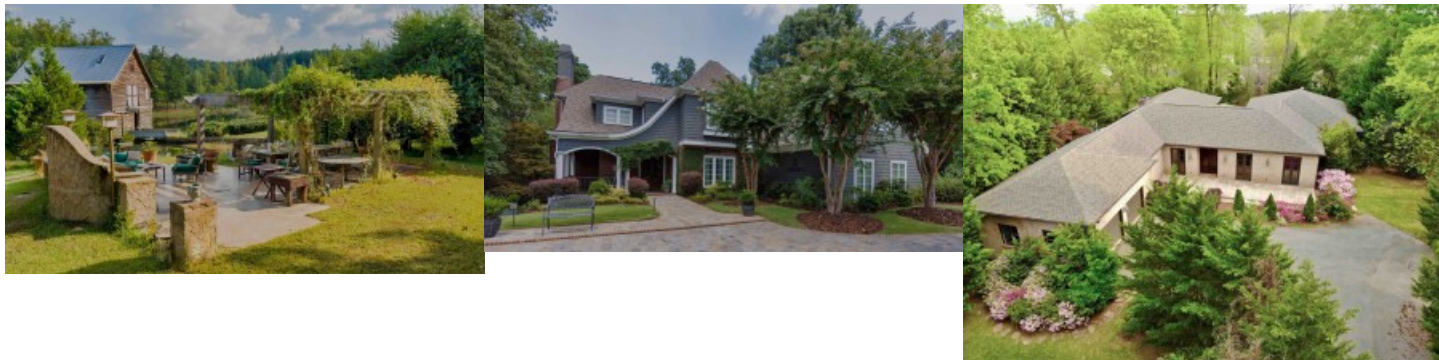
Shannon Holmes is a skilled negotiator who will strive to get the best possible deal for you. The many years of experience and expertise, tens of millions in sold properties, and 5- star reviews by happy clients, give consumers confidence when hiring the best real estate experts in Birmingham – Great Homes Alabama, the [Shannon Holmes Team](#).

Reason #7: Resolve paperwork

Buying or selling your home involves tedious paperwork, and it can indeed be a mind-boggling process. Skilled at navigating the complete sales transaction, the Shannon Holmes Team -[Great Homes Alabama](#), will do the complete paperwork that might comprise contract documents, offers, requests, federal- and state-mandated disclosures, and much more. They will make the whole process easy.

Reason #8: Complete Support -

The team is known for maintaining a cordial relationship with clients to ensure the complete satisfaction of the customers throughout the journey.



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