# Alan Leveraging Dreams Through His Mortgage Services

## Making the financial world grow finer

**California, Orange, Aug 26, 2021 (Issuewire.com)** - Alan Mack is a renowned name in the financial and real estate industry of California. Being brought up in a family of successful entrepreneurs, Alan managed to learn the business success mantra at an early stage of his life. He believes, "Take care of your customers and they will take care of you!" As a result, he gave shape to a financial company named Mack Financial services to support effective financing, loaning, and mortgage activities.

The urge to be a great financial influencer began in the year 1992 when he emerged as the biggest producer in Orange County followed by building the 2nd most profitable branch of the company in the year 2002.  Consequently, in the year 2012, while working for Citibank, Alan transformed his company into the largest Real Estate Company in America. He also contributed immensely towards the upliftment of New American Funding and worked closely with Ira Meltzer, the CEO of One Million Dollar Plus (OMDP) as EVP to allow high-worth clients to attain the lowest rates in the country.

Alan's association with the OMDP emerged as a difference-making opportunity in his professional life. It allowed him to partner with top private banks and create a market for the lowest mortgage rate in the country. As a result, high-value clients across the various conventional and non-conventional industries can access loans at 1.75% for ten years and 2.375% for fixed 30 years. The sheer contribution of Alan helped the company's client maximize wealth and enjoy the benefit of borrowing. Moreover, along with Ira Meltzer and team, Alan Mark has funded over $5 million in luxury and ultra-luxury residential financing.

The inclination of Alan Mack towards Math and Sales made him the senior mortgage advisor with 33 years of prestigious experience in the field.  He is a CMPS licensed advisor and a 5-star mortgage professional. He has funded over $1 billion in Home loans and closed the biggest Real Estate relationship deal for Bank of America and Citibank. Furthermore adding to this he says, "Since we buy everything by brand, so I focus on branding myself."

Being an expert mortgage advisor, he takes pride in leveraging his expertise to the clients and caters to them like a concierge. Alan not just excels in his field but also focuses on his physical well-being. He trains himself 5-6 days a week in the gym to stay balanced. While talking about the rough phase of Covid-19, he says," Being in the financial field helped us; we were all busy while the interest rates were running low." As a result, he was able to close some wonderful deals during this phase while incorporating great learning with his years of practice and experience.

Alan Mack firmly stands by one golden rule in his professional and personal life, "Treat others how you want to be treated." He aims to continue his passion for being a difference-maker through these financial services and grow business through High Net-worth Clients in the days to come. Moreover, through his social media platforms, he tries to bring engaging value to his virtually extended family.

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Source : Alan Mack

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