

The Purchase of Coldwell Banker Quebec between the Alphas: Terry Kilakos and Clint Saraylian in Dr. Bak Nguyen's Podcast



Canada, Quebec, May 25, 2021 ([Issuewire.com](https://www.issuewire.com)) - President of Northeast Mortgage, Terry Kilakos, and President of Coldwell Banker Commercial, Clint Saraylian appear in the AlphaShow Podcast hosted by President of Mdex & Co, Dr. Bak Nguyen to talk about the purchase of Coldwell Banker in Quebec. The podcast progresses on how they are leveraging themselves and their company from the confinement of their home as well as delivers an opportunity to stand with some of the best leaders across industries.

The podcast hosts three of the most influential names in three diverse verticals and highlights the purchasing of Coldwell Banker Real Estate LLC by Terry Kilakos. It is an American real estate franchise owned by Realogy and based out of Madison, New Jersey. Founded in 1906 in San Francisco, it has expanded to approximately 3,000 offices across 49 countries and territories. It is also known for publishing Home Listing Report which is an annual house price guide. Specializing in Residential and commercial real estate, Terry Kilakos's experience as a financial advisor, market research business owner, and real estate investor envisions delivering a mortgage market for the best rates and options available for the client. He is the president and founder of North East Real Estate & Mortgage Agency, Mortgage Guru in Montreal in Quebec, Canada. He is also the Radio Commentator and host of CJAD's "The Real Estate Show". Clint Saraylian has gained experience in multicultural relations and negotiations, having worked in many multinational corporations such as American Airlines, American Express, and HSBC. His company welcomes commercial real estate brokers with ethics and work integrity. It specializes in sales and leasing of commercial properties alongside various corporate tenant

representation and management.

The past year and one pandemic later, this the time for opportunities for people to meet and make great things happen in different fields. Now that Terry Kilakos has bought Coldwell, he is sharing the various prospects that he has with the company. The main goal and purpose for the two presidents are to transfer the company to the next level because now they have access to real estate and also mortgages. They are also branching out throughout Canada and the world. The core message Terry has shared in the podcast is something else. It is him who is going to be looking to try to preapprove alone before they go shopping. This is huge for business owners because usually, it is always the opposite. You need a deal first, then you go back for money. The Alphas are initialling a process that will revolutionize real estate and portage scopes in the industry. It is part of a multi-million-dollar transaction. It helps people to reach their ambition. This is mainly what is going to happen with Coldwell banker. You can watch the full interview here:

<https://www.youtube.com/watch?v=Yn4RImsZXH8>.

Dr. Bak Nguyen is the CEO and founder of Mdex & Co. – the new model of dentistry. He is also a speaker and motivator, his books cover topics across entrepreneurship, leadership, quest of identity, dentistry and medicine parenting, children books, and philosophy. In 2003, he founded Mdex, a dental company, and in 2018, he launched the most ambitious private endeavour to reform the dental industry, Canada-wide. In 2020, he launched an international collaborative initiative named THE ALPHAS to share knowledge to entrepreneurs across various verticals as well as doctors to thrive through the greatest pandemic and uncertain economic instability of our time. Know more about his work on his official website at <https://baknguyen.com/> or connect with him on [LinkedIn](#).



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