

Boost your chances of winning more profitable tenders with the AI-based platform Smartender



SMARTENDER

THE COGNITIVE CONTRACTS REVIEW SYSTEM

New York, New York City, May 10, 2021 ([IssueWire.com](https://www.IssueWire.com)) - Tendering can be a nightmare for companies with a short time in hand. It is close to impossible to put so much research behind it and go through all those pages in a brief time frame. Smartender brings the future of tendering with its advanced robotic automation process. Starting with the energy sector, the company wishes to work with every single industry there is. The AI-based digital platform collects, organizes, and searches the

tendering document in an organization for more accurate results. It also offers material requisition and technical specifications at your fingertips. With their help, companies will be able to win more profitable tenders in no time.

Successful tendering is a long process. The equipment and services required for each investment project lead to long and detailed tenders. It references even more complex documents. It is extremely tough for humans to read so many pages in such a short time. It causes companies to have imperfect bids and cost them a lot of money. Smartender offers an intelligent solution for automatic tendering review. Organizations can lower their time to prepare quotes by the application engineering team by 70%. They can also lower the hours spent in the quoting process by nearly 30%. On the other hand, the success rate doubles up and reduces the risk of non-conformity by decreasing margin erosion by almost 50%.

Using Smartender is extremely useful. It uploads and centralizes its project documents in any format like Word, Excel, Powerpoint, or any other. It organizes by project and shares it all the teams. They search in any document and create an excellent collection for future projects. With their innovative technology, their AI-based operation scans and finds material requisition, Specs, and cross-reference specs. It then identifies the missing bits by going through the past archive of the company to recollect known specs. The entire process amplifies the rate of success regarding tenders. The efficiency of the process is also boosted by advanced AI technology. The easy-to-use dashboard in the platform helps companies in the energy industry to lower their risks, bidding times, errors, and costs.

Preparing proposals for tender is a hard job, especially in the energy industry. Smartender offers to make the entire process smooth and engaging, reducing the pressure. Using the company's history in tendering, it forecasts the success rate. The stakeholders of a firm can also participate in the tendering process on the platform. The platform uses cutting-edge technology based on Cloud tools. It does not require manual intervention and offers maximum security and reliability to the clients. It is always making improvements in its proprietary algorithms, ML models for computer vision, natural language processing, and neural networks.

Smartender is an AI-based web app that offers optimization of tender management in any industry. Founded in 2018 by Costantino, who was a former sales manager in the oil & gas industry for 15 years, the platform is now working with the top companies in the UAE. For more information, visit them at smartendering.com.

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