

Mike Dastic Business Sales Expert

Mike Dastic knows that successful sales are not easy. With more than 15 years as a Director of Sales, Mike knows exactly how to build a business from scratch. He even meets with customers to drive product sales



Utah, Salt Lake City, Mar 2, 2021 (IssueWire.com) - We interviewed 34 leading sales experts to give you an edge when it comes to putting pen to paper. In this article we will focus on step 4: Complete the sale and conduct 34 interviews.

[Mike Dastic](#) is an analyst with a consulting firm that specializes in improving sales productivity and performance through the use of intelligent sales tools. In 1987, she founded a sales consultancy to help companies reduce the time between sales and product launch.

With a unique strategy that closed the gap between sales and marketing, their customers were able to get started faster, use their window of opportunity and gain significant market share. Today, she is an internationally recognized expert known for her game - a changed approach to sales and marketing.

In addition to general sales, it focuses on building sales teams and motivating sellers. Jill's passion for sales was kindled at Xerox Corporation, where she was widely recognized as one of the most successful sales managers in the company's history.

It has exceeded its revenue targets for the year - for the year - reaching annual sales of more than \$1.5 million in its first year, and for the last three years in a row, it has reached an annual sales target of more than \$800,000. During her time as Sales Manager, she has delivered competent and influential presentations, resulting in annual sales targets that have exceeded 800%.

[Mike Dastic](#) It has been awarded the Diamond Award, the highest sales price, and has exceeded its sales targets for the current year. It has established and carried out a targeted business with three-member countries alone, which has brought it to second place in the USA in terms of annual sales growth and to first place in worldwide sales.

Conference Pre - Sales Expert means that the person before the sale has the ability to offer the customer the best solution according to his specific requirements.

A technical expert is a 1-Specialist for analysis or technician, who has expertise in problem-solving and facilitating deep-dive discussions.

The possibility of involving individual experts in the sales pitch can be decisive for your prospects. External sales also give you the opportunity to become an expert in what you sell, especially if you handle physical products.

[Mike Dastic](#) Next time you have a sales call or talk to a potential new customer, try to see what positive impact one of them will have on your business. Takeaway: Improve your sales strategy with the help of a pre-sales expert, a technical expert, or a marketing expert.



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