## Yanimed's New Launch Nitrile Gloves Aims at Addressing the Global Crisis of Disposable Ones

After masks, a new shortage is looming: the enormous demand for disposable nitrile gloves can hardly be met, and prices rise exorbitantly.



**Texas, Dallas, Feb 8, 2021** (<u>Issuewire.com</u>) - Yanimed is a brand of Blokkx Ltd. based in Malta. Under the brand-name Yanimed, they produce protective products like nitrile gloves and protective masks. Only selected factories in Asia, mainly Vietnam, China, Thailand, and Malaysia meet their quality standards, produce their products.

The demand for <u>disposable nitrile gloves</u> is continuously increasing. Hence, prices are rising continuously and simultaneously worldwide. The world economy could not prepare for this situation. The industry cannot increase production in a short time because it is dependent on raw materials. The situation is not expected to ease until summer 2021. The situation is reminiscent of the mask debacle at the beginning of the pandemic. There is currently a worldwide shortage of disposable and examination gloves. The situation is agitated, and the procurement situation is precarious. The current demand can no longer be met at the moment. The usual delivery date is five months from the factory. The dealers are at their limit. For well organized, young companies like the Maltese Blokkx Ltd with its branch office in Bern (Switzerland), this is a chance to compete for market shares with the industry's established giants.

The short decision-making channels and its presence in Malaysia, Vietnam, China, and Thailand allow the management of <u>Blokkx Ltd</u> to bundle production capacities. "We have established an intelligent supply chain management system to bundle even smaller capacities and to supervise them

qualitatively," says Frank Zielkowski founder of Blokkx Ltd. "The supply situation is extremely tight, but we always create new production slots to be able to react to bottlenecks". The company has created a hub for <a href="https://nitrile.gloves">high-quality nitrile gloves</a> in record time with its Yanimed brand (<a href="yanimed.com">yanimed.com</a>). So it is no wonder that companies from Europe and US America have taken notice. The first strategic alliances with distribution networks in US America and Europe have been signed. In the process, the American market is becoming the primary sales market for the company. "We see much more commitment and willingness to respond to the delivery situations and conditions of the production sites to secure significant production capacities, among American companies" continues Frank Zielkowski.

The market for medical nitrile gloves will remain a segment with an increasing CAGR even after the pandemic effects have weakened. Thus, all forecasts by leading analysts are accompanied by strong buy signals. Frank Zielkowski says, "For us, the crisis is an opportunity to establish our Yanimed brand internationally in record time. We expect a stable situation from July 2021 with predictable contingents and stable margins." Nitrile gloves offer the best comfort and effective allergy protection. Nitrile protective gloves are an optimal alternative to latex gloves because they have similar properties such as durability, flexibility, and test sensitivity. The nitrile glove is available in the usual sizes S-XL is well stretchable and offers a very good tactile sensitivity.

There is a much more relaxed approach to the situation at the government level than when masks were procured at the beginning of the pandemic in February 2020. According to an article in the German Telekom t-online, "The Federal Ministry of Health stated that there were no "reliable findings" on the supply of disposable gloves. There was "very heterogeneous feedback" from the federal states. Since the beginning of the pandemic, there have been repeated reports of shortages of disposable gloves. At the same time, the countries are still being offered disposable gloves for sale by distributors. Countries could still fall back on gloves procured at the start of the pandemic. "Should a supply shortage become apparent, a decision will have to be made as to whether the states will purchase disposable gloves as part of a tender or emergency procurement," the health ministry said. However, there is still no request for this......"

Under the trade names Yaniblue, Yanisoft, and Yanitouch have successfully launched nitrile gloves for single use. Experts in the fields of medical law, production monitoring, and logistics have a professional framework to establish Yanimed as a partner for the pharmaceutical industry. Yaniblue nitrile gloves are latex-free examination gloves, well tolerated by the skin, and powder-free. Because the disposable gloves are particularly low-irritant, they are ideal for allergy sufferers and all those who have sensitive skin. Yaniblue nitrile gloves remain comfortable even when worn intensively. For more information, visit their website at <a href="https://yanimed.com/">https://yanimed.com/</a>.



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