

Planixs Expands Continental European Operations with the Appointment of Industry Sales Professional Michael Gouverneur



Germany, Berlin, Feb 16, 2021 ([Issuewire.com](https://www.issuewire.com)) - Planixs, the leading provider of real-time

cash, collateral and liquidity management solutions, has announced today that it is expanding its Continental European Operations through the appointment of Michael Gouverneur as Regional Sales Manager in response to the exceptional market growth opportunities across all markets.

Michael is a recognized sales leader with over 25 years' experience in selling enterprise software solutions to Financial Institutions across Europe, especially in the DACH Region (Germany, Austria, Switzerland). Michael is highly skilled in banking, treasury, and capital markets with a deep understanding of business processes end-to-end. Michael will be joining Planixs at a time of exceptional growth opportunities across all regions. Michael joins Planixs from Calypso Technology, where he was a Regional Sales Manager, working for the company for over nine years. Prior to this, Michael was Head of Risk Management for the DACH Region at Thomson Reuters. His previous role before this was Managing Director at Summit Systems, where he established and ran the office in Frankfurt to strengthen local presence.

Michael's role at Planixs will see him support Planixs' existing European customer-base and capitalize on new sales opportunities in the DACH region and across Continental Europe - increasing Planixs' presence in these markets and awareness of its leading [real-time treasury software, Realiti®](#).

Realiti is a suite of liquidity management modules that provide financial services organizations with real-time insight over cash, collateral, and liquidity, allowing them to use this insight to improve treasury operations, better manage liquidity risk, ensure regulatory compliance and reduce overdraft and liquidity buffer costs.

Planixs has experienced significant growth over the last twelve months, especially in European markets, with customer wins including [SIX](#) – the group that operates the infrastructure for the Swiss financial center; [Banque Internationale à Luxembourg \(BIL\)](#) – the oldest bank in Luxembourg; and [Landesbank Baden-Württemberg \(LBBW\)](#) - Germany's largest Landesbank. The firm also recently announced that [Allied Irish Bank \(AIB\)](#) has selected Realiti to automate its treasury processes and enhance its treasury operations.

Michael Gouverneur comments: "I have been very impressed with the outstanding solution offering from Planixs – Realiti is the only solution on the market that offers true, real-time insight. I am looking forward to helping Planixs gain market share and capitalize on the growing set of opportunities across the region in addition to prioritizing the customer success of our existing clients."

Neville Roberts, Planixs' CEO, comments: "Due to our continued success and customer growth in Europe and the set of opportunities in front of us, it was time to expand our sales presence across Europe, to continue to grow our customer portfolio and increase our market share in the treasury software space. We are very excited to have Michael join our team, his extensive experience across banking and treasury in these markets will ensure we are successful in helping even more customers gain real-time insight across their treasury operations."

About Planixs:

Planixs provides cloud-enabled solutions that power any treasury in any industry to become real-time with instant insight, rapid analytics, intraday control, and agile liquidity. [Realiti](#) from Planixs is a complete suite of modules built to deliver instantaneous insight over vast data volumes with devotees

across funding, liquidity, compliance, risk, and beyond. [Realiti Essentials](#) provide smaller banking firms with out-of-the-box treasury software to control intraday liquidity risk and deliver regulatory compliance, without needing to invest in an enterprise liquidity solution.

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