

Endera Adds Kevin Hernandez as Chief Commercial Officer



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SAN DIEGO, CA – Endera, an end-to-end provider of electric commercial vehicles, charging infrastructure, and software, today announced the addition of Kevin Hernandez as Chief Commercial Officer.

As CCO, Hernandez will be responsible for leading Endera's commercial operations, developing new business opportunities, managing overall client relationships as well as overseeing the buildout of Endera's service network.

Hernandez will lead the execution of customer success strategies throughout the client engagement process, focusing on program design, sales, operational consulting, and after-sales support, service, and management. His role includes leading operational process improvement and internal cross-functional collaboration to ensure Endera's clients benefit from industry-leading technologies, products, and services. Hernandez will engage with and develop key strategic partnerships with suppliers, corporations, and organizations to support the long-term objectives of the business.

With over 13 years of experience in the transportation industry, Hernandez was most recently the Managing Director of Ground Transportation at ACE Parking, overseeing the company's fleet operations for the ground transportation division, during which he was able to double the size of the business during his five-year tenure. This included operations at the San Diego International Airport, Illumina, the Port of San Diego, the County of San Diego, among others. Most notably, Kevin was an integral part of spearheading the San Diego International Airport's transition to electric shuttles for their fleet, making their fleet the largest electric fleet at a US airport.

"Adding Kevin to the team is monumentally beneficial for our company's future, especially at the fast pace that Endera is growing," said John Walsh, CEO of Endera. "Our team members and clients will

benefit immensely from his industry expertise, dedication to quality, and innovative approach. He truly is one of the best and brightest in the industry and we are lucky to have him as part of our team.”

Throughout Hernandez’s career, he has specialized in building customized operations at major international airports including San Diego International Airport and Los Angeles International Airport. He will be responsible for leading customer adoption of electric vehicles & infrastructure, provide consulting services, lead sales and customer success from design to delivery & beyond.

“My goal is to be a partner to the fleet managers and executives who face the challenge of transitioning to electric,” said Kevin Hernandez. “It is a challenge that I faced head-on during my tenure as an operator and I hope to bring those lessons learned and custom approaches to help our customers adopt electric fleets seamlessly nationwide.”

Hernandez holds a Bachelor’s degree from Biola University, a Master’s Degree from California State University Fullerton, and a Master’s Degree in Business Administration, with a Finance concentration from Pepperdine Graziadio School of Business and Management.

About Endera

Endera is a vertically integrated transportation technology company, specializing in smart electric commercial vehicles, charging stations, and software solutions. As an end-to-end electric commercial vehicle supplier, Endera provides vehicle design and technology. Made in America, Endera delivers one of the lowest total costs of ownership over other commercial electric vehicles and provides sustainable solutions that rival its fossil fuel counterparts in price, technology, longevity, profitability, and service. To learn more, visit www.enderamotors.com.

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