

Shearer Supply breaks top 20 ranking in the U.S. among HVAC wholesalers

Carrollton, Texas branch an integral part of the company's continued growth



Texas, Carrollton, Jan 24, 2021 ([Issuewire.com](https://www.issuewire.com)) - Proving the value of hard work and excellent service, after 37 years of business, Shearer Supply recently broke into the top 20 HVAC wholesalers in the U.S.

But while many companies would use the opportunity to rest on their laurels, as a leader in equipment and parts sales and distribution direct to licensed HVAC professionals, the company is always looking for ways to grow.

"Those HVAC professionals, those contractors that we serve, are the entire reason we have been in business since 1983 and we can't thank them enough for their continued support, in Carrollton, and across the region," said Michelle Shearer-Rodriguez, president. "But that doesn't mean we are not continually looking for ways to be more efficient and provide more value to our partners in the HVAC field."

Along with the Carrollton location, Shearer Supply operates across 7 states in the south with 16 locations.

"We want to be that one-stop-shop for HVAC contractors," Shearer-Rodriguez said. "We do that by listening to our clients and providing the materials needed to complete their job as efficiently as possible."

But amazing customer service is not the only thing that sets the company apart, their unique sales system empowers each employee to be an advocate for HVAC contractors.

“We are more than just the typical parts warehouse, moving product from the HVAC manufactures to the consumer,” Shearer-Rodriguez said. “Our territory managers are business consultants and work to develop one truck crews into multi-million-dollar dealers.”

That level of service and availability is what sets Shearer Supply apart, and I have to believe that is the core reason behind our landing in the top 20 HVAC wholesalers in the U.S.”

But exceptional service and almost tremendous growth is not the only thing that set the company apart. Shearer Supply was founded as a family-owned business and has remained that way since its humble beginnings in 1983.

And for the last 18 years, the company has been woman-owned, with Shearer-Rodriguez at the helm.

“It’s been an honor to lead these amazing men and women, at the Carrollton Shearer Supply branch and beyond,” she said. “They work tirelessly for our customers and take our mission of providing the best customer service to every HVAC contractor we work with very seriously. Without them, Shearer Supply would not be what it is today.”

One of their most successful programs to date is the development of a nimble delivery fleet. Their 35-delivery vehicles are out every day getting equipment and parts to the HVAC contractors that need it, often on the same day as it was ordered.

“It’s more important than ever that deliveries be made as quickly as possible,” Shearer-Rodriguez said. “It’s always been a top priority to get parts and equipment out as fast as possible. Any contractor will tell you that every minute they wait for a part is money down the drain. So, we have set up this amazing system that allows us to move parts quickly, ensuring the contractor is never waiting on Shearer Supply to finish a job.”

But it is not just contractors that love Shearer Supply, they are also heavily invested in their local

communities, even donating over 170 bikes that were distributed this holiday season.

“As a family-owned and operated business, it’s important for us to connect with our friends and neighbors across our network of locations in the south,” Shearer-Rodriguez said. “Down here it’s all about taking care of one another as a family and that’s how we treat each and every one of our HVAC contractor clients at Shearer Supply.”

For more information about Shearer Supply, visit their website at shearersupply.com.

The company can also be found on social media, including [Facebook](#) and [LinkedIn](#).

[A short video showcasing the Carrollton, TX location can also be found on Youtube.](#)

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