

Top Clothing & Apparel Manufacturers in Vietnam - Garment Factory For B2B

Vietnam is the second-largest clothing and apparel exporter globally, after China. Vietnam has exceeded Bangladesh and secures the second position in the international clothing and apparel manufacturing market in the first half of 2020.



Thanh Pho Ho Chi Minh, Oct 2, 2020 ([Issuewire.com](https://www.issuewire.com)) - Previously Bangladesh was the second-largest clothing exporter globally after China. Additionally, Vietnam has the fastest-growing production capacity in comparison to any other country. There are over 6,000 textile and clothing mills in Vietnam,

and the sector employs over 2.3 million employees across the country. Around 70 percent of these manufacturers are based in or near Hanoi and Ho Chi Minh City.

Vietnam, with both the United States and the E.U., has exported clothing and textiles of over \$28 billion worth as of 2016. Vietnam is a very well-balanced trading destination with reasonable market rates and perfect social compliance at one of the fastest altitudes.

If you are looking for the best clothing and apparel manufacturers in Vietnam, you are in the right place. We shall be providing you a list guide to find the best clothing manufacturing companies in Vietnam. Just read on, below are some popular Vietnamese clothing and apparel manufacturing companies that are selected by venerable existence, nationwide production, and efficient exporting capacity. But before diving in, let me tell you why you should go for Vietnam clothing and apparel manufactures!

Why Choose Vietnam Clothing and Apparel Manufactures?

Since the last few years, most multinational companies have moved their manufacturing plants to Vietnam as the TTP looms and Vietnam's economic benefits started to shine. Vietnam has been showing a gradual growth in the industry.

The European Union Vietnam Free Trade Agreement ([EVFTA](#)) between the EU and Vietnam also sheds light on the development of international connections between Vietnam and the global market. The agreement provides marketplace access to goods and services in Vietnam and has been promising when the advantages to employees' lives are considered.

This agreement was enforced on August 1, opening the gateway for enhanced import and export liberalization connecting Vietnam and the EU. The [EVFTA](#) is an optimistic treaty offering around 99 percent of the elimination of customs tariffs between the EU and Vietnam.

Therefore, it's natural that multinational companies' interest has shifted towards Vietnam; most notable of those companies are Nike and Adidas. Lastly, the economic tensions between Japan and China also contributed a lot to the shifting interest of Apparel companies that want to invest in infrastructure there. Today, Vietnam is the finest choice to get high-quality clothes for uniforms, formal clothing, casual wear, and sports uniforms.

Manufactures in Vietnam are known for high-quality clothing products. You can find low-cost, high quality, versatile clothing in Ho Chi Minh City.

Key advantages of choosing Vietnamese manufactures are as below:

1. Vietnam's Expedient Geographic Location

Vietnam is situated next to China and additionally has a well-developed supply chain worldwide, which makes it an ideal country for international clothing and apparel importers.

2. Suppressed Inflation and Growing Wage Costs

Slower wage growth and a suppressed inflation rate in Vietnam due to competitiveness are another great reason that makes the garment manufacturers in Vietnam the best choice.

3. Post COVID-19 Changes - Vietnam an Emerging Manufacturing Hub as an Alternative to China

Drawing on the theory of comparative advantages, a state should allot its production elements in a zone where it possesses its major endowments. Once manufacturing countries became costly for in-country production, production industries moved their manufacturing plants from Europe and the United States to other countries.

While China previously was attracting more manufacturing companies that were wondering about specific production know-how and higher monetary benefits, while Vietnam and Mexico were two examples of countries that we're stepping in.

But with the sudden eruption of COVID19, the major focus of the manufacturing companies is diverting heavily towards Vietnam, which is in neighboring China. Thus Vietnam has seen an enormous increase in productivity and has exceeded China's growth rate because, in China, the labor costs are rising faster than the manufacturing growth.

That's why Vietnam is the emerging leader in the race of clothing and apparel manufacturing.

7 [Best Clothing and Apparel Manufacturers In Vietnam](#)

Here is the list of some best clothing and apparel manufactures popular in Vietnam:

1. Thai Son S.P Sewing Factory

Thai Son S.P Sewing Factory is a very popular and leading manufacturer in Vietnam; it is one of the top manufacturers among sewing and clothing businesses situated there. It is based in Ho Chi Minh City in Vietnam.

Customers are attracted to their Company for their vast array of garments manufactured using circular knitted fabrics. The Company was started in 1985 as a family-owned business. The current director of the Company is Mr. Thai van, Thanh.

Approximate 1000 employees and about 1203 machines are part of the Company. Thai Son Sewing Factory owns two factories in Ho Chi Minh City, producing around 250,000 pcs of T-shirts every month.

Thai Son Sewing Factory has a wide scope in Vietnam producing wide designs of garments for women, children, and men. Their garments include everything from sportswear to dresses. Some other services they provide are as follows:

Thai Son Sewing Factory provides the consumers with many design choices they can choose from, with the designs for children, men, and women. Thai Son Sewing Factory also owns many credible and authentic certifications, including BSCL, SA 8000, and a major ethical sourcing certificate from Target, one of their Australian clients.

Thai Son Sewing Factory's customers in Europe include Warehouse, Oasis, and Fever. Thai Son's customers in Australia include OCC and Mr. Simple. Thai Son works with Maxstudio in Los Angeles.

2. DONY GARMENT COMPANY

Dony is another major leading Company in Vietnam. They offer a wide variety of clothes and apparel with wide-ranging designs and styles. They produce clothes and garments for men, women, and kids. Their products are easily transportable around the globe, and their services are easily available everywhere.

Their clothing includes workwear, uniform, formal garments for business interests, and PPE such as [anti-bacterial safety reusable face mask and medical protective clothing](#).

The business is situated in the Ho Chi Minh City in Vietnam. Dony owns three sewings, printing, and embroidery factories.

The Company produces around 100.000-250.000 high-quality products per month. The best quality of the DONY Company is its commitment to provide the customers with the best quality stuff at the scheduled time. Their services include:

DONY is one of the leading domestic and formal clothing manufacturers in Vietnam; the customers of DONY are widespread and range from international fashion/workwear shops and companies that require uniforms.

DONY offers its services B2B all over the world. They follow fair company policy and own registered authentic certificates from FDA, C.E, TUV, and ISO. Their international customers include America, Europe, Australia, and Asian countries such as Japan.

List of FAQs provided by the Dony Garment Company:

Q: What's your minimum order quantity?

A: Our MOQ is 200 pcs per design with different colors and mixed sizes.

Q: Do you provide samples?

A: We are able to offer samples for your testing before you place a bulk order. The sample fee is 100 USD which will be refunded as soon as you place a bulk order. The sample is only to let you know about our quality and workmanship.

Q: Can we mix design to hit the MOQ?

A: Yes, you can combine several styles to meet the MOQ of fabric. We are willing to start with a small quantity for test orders. We are flexible with minimum order quantity because we understand that MOQ depends on the requirements of your buying cycle.

Q: What are your key products or your strengths?

A: We are able to offer garments like T-Shirts, Shirts, Polo-Shirts, Workwear, Dresses, Hats, Jackets,

Pants, Face Mask, and Protective Clothing. We excel at printing and embroidering our customer's logo.

Q: Have you got a design or technical team?

A: Yes, we have very strong and professional technical and development teams who are able to start with just the picture or the idea and make it into a finished product. They can work independently to suggest the construction, necessary materials, accessories as well as product performance and appearance.

Q: What's the lead time for the samples and how do you charge?

A: Normally, it will take 3-5 days to properly acquire the customer's idea and requirement and 5-7 days for sample development. The samples fee is 100 USD and will be refunded once the bulk order is fixed

Q: What is the lead time of a normal order?

A: Normally, it is 2-5 weeks (depending on order quantity, design, and requirements).

Q: What about the shipment and how do you charge?

A: It can be by sea or air or courier. The charge depends on agreed delivery terms, weight, or CBM as well as the destination you want.

Q: What are your payment terms?

A: Our payment terms: T/T, L/C.

3. G & G II Garments Factory Vietnam

G & G is another unique garment factory in Vietnam, and they offer their services to both private customers and for domestic usage. They introduce new styles every year and offer their services to both the United States and Vietnam. This quality sets them apart from the rest as most companies in Vietnam make their garments according to the buyer designs. However, G & G has also specialized in producing garments according to buyer designs.

Their Company was started in 2002 in Ho Chi Minh City, and they have been producing a wide range of unique clothing for Vietnam and other countries such as the USA. Some of their **products include** a variety of dresses, sportswear pants, jackets, suits, T-shirts and shirts, scarves, and knitwear. **G & G II**

owns these certificates: WRAP, C-TPAT, BSCI, and Macy's code of conduct.

4. 9mode Clothing Manufacturer

9-mode clothing is an excellent small buyer-friendly option for many people in Vietnam. 9-mode takes less time to produce garments as their scope is smaller than the other companies listed above, yet they are small, buyer-friendly, and have a minimum order quantity requirement.

They specialize in custom styled clothing as well and offer services to the United States, Singapore, Australia, and New Zealand. 9-mode has its workers around many departments and is around 250.

They are situated in Ho Chi Minh City and are running since 2006. 9-mode remains faithful to quality products and have a more extensive network with affiliation with many subcontractors. Their products include Hoodies, dresses, jeans, T-shirts, swimwear, sportswear, and headwear.

5. Thygesen Textile Vietnam Company Ltd

Thygesen Textile Company Ltd is based in Hanoi, Vietnam but is owned by a Danish company that was established in 1931. The head office is situated in Ikast, Denmark, and is owned by the Thygesen Textile Group.

Thygesen Textile Vietnam Ltd was established in 2004 in Vietnam and was formerly called Thygesen Fabrics Vietnam Company Ltd. Thygesen Textile Group also has many factories in the USA, China, Mexico, and Slovakia. Their **products** include Kidswear, activewear, workwear, casual fashion, underwear, hospital wear, and knitted clothes. Their **certificates** include BSCI, SA 8000, WRAP, ISO, and OekoTex.

6. T.T.P Garment Co., Ltd

TTP Garment is another Company that offers woven and knitted apparel for Asian and western manufacturers. TTP was established in 2008; it is based in District 12 of Ho Chi Minh City. They produce 110,000 pcs every month. They are also small buyer friendly and have a good rank among garment factories in Vietnam. Their **products** include T-shirts, polo shirts, sweat pants, and long sleeve and short sleeve shirt.

7. Fashion Garment Ltd

Fashion Garment Ltd is also one of the leading apparel and garments suppliers in Vietnam. They have around 8400 employees and four manufacturing facilities. FGL was based in 1994 in the locations of Dong Nai province. It is owned by the Hirdaramani group, which is a company based in Sri Lanka. Hirdaramani also owns many companies in Sri Lanka, the USA, and Bangladesh. They have many international customers, such as Hurley, Levi's, Hush Hush, and Jordan. Their products include crewnecks and polos, hoodies and pullovers, jackets, woven Shirts, kids and adults Wear and kids casual wear.

Bottom Line

The small country located in the south of China is growing in the manufacturing market and gradually becoming one of the world's largest clothing and apparel exporters. Vietnam is considered a developing country, but it can manufacture high-quality clothes while offering lower production costs.

Vietnam's apparel and clothing market include many great manufacturers; some are small and buyer-friendly, while others tend to be more international. Some honorable mentions include Quick Feat, United Sweethearts Garment, Vert Company, and LTP Vietnam Co. Ltd.

Impact of COVID-19 on Vietnam's Clothing and Apparel Industry

The COVID-19 pandemic has brought several challenges to the industry. Vietnam's clothing and apparel industry relied on a few key partners. The pandemic had disrupted the supply chain, which resulted in a shortage of raw materials.

There was also a drop in demand from the American and European markets. Bulk orders were being canceled, which led to job cuts, lowered revenues, and declined profits.

The pandemic has made Vietnam's clothing and apparel industry an ideal alternative to China. Because of this, Vietnam may soon attain the second position in the apparel manufacturing and exporting industry.

The government was quick to respond in this regard. The industry continues to evolve despite the tough circumstances. It continues to showcase optimistic prospects for all parties involved post-pandemic.



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