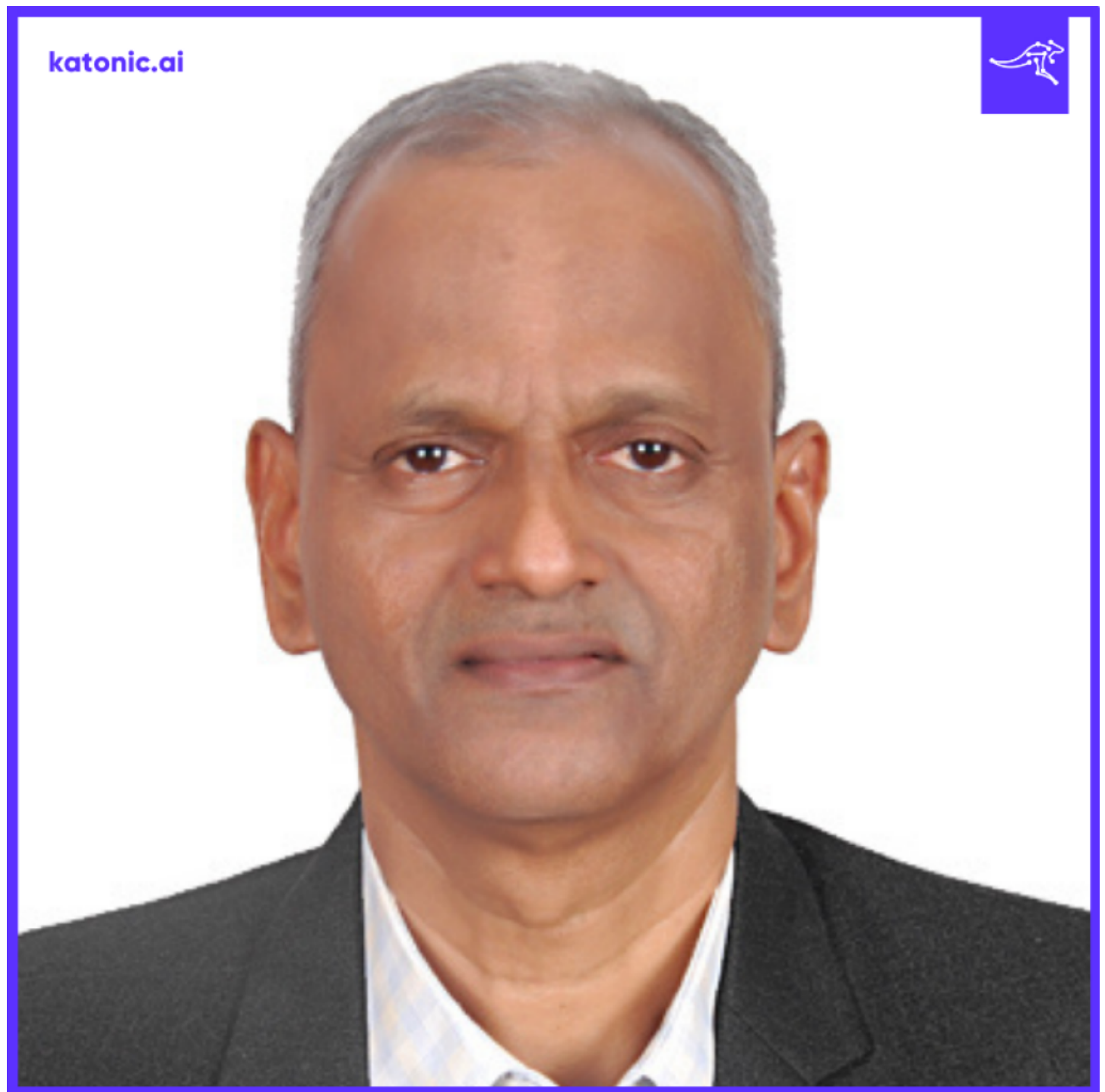


## Katonic Taps DXC Technology Veteran to head India Sales and Operations



**Sydney, Nov 8, 2020** ([IssueWire.com](https://www.issuewire.com)) - Katonic today announced the appointment of Industry veteran [Nitin Deshpande](#) as Country Head of Sales and Operations, India.

A skilled business leader with 36 years' experience, Nitin joins Katonic from DXC Technology where he was responsible for leading sales and account management for multiple large accounts. Prior to this

appointment, Nitin held various leadership roles at Genpact, EDS and L&T, most recently as Vice President - IT Infrastructure Management Services leading a team of over 800 people.

Katonic Founder and CEO, Prem Naraindas, said “As a company helping enterprises adopt AI across the IT operations it is critical to have someone with a good understanding of IT Operations, its challenges and complexity. Our sales team drives deep insight of our customers into our business and leads the distribution of our intelligence out to the market, so finding the right person to lead this pivotal function was key. I’m thrilled our extensive search process led us to Nitin.”

“Nitin brings with him a wealth of experience on IT Operations and has achieved considerable success in driving engagement both within organisations and with our target customer segments. He has designed and implemented winning sales strategies while leading high performing, culturally-strong teams. I’m confident he’ll be a huge asset not only to our business but also to our existing and future customers.”

Speaking of his appointment, Nitin said, “ IT Operations teams have been slower to employ machine learning technologies within their own function. Katonic is on a mission to help organisations apply AI to all the aspects of information technology (“AIOps”) to predict situations and potential failure, which can result in significant cost reductions and enhanced user experience for the customer. I’m delighted to be joining the team to help shape and drive Katonic’s future sales strategy and function alongside some friendly and familiar faces.”

### **About [Katonic.ai](https://katonic.ai)**

Katonic is an AI start-up that assimilates data from cross-domain sources & combines machine intelligence with human intuition to solve challenges of IT Operations. Katonic helps IT Organisations apply AI to all the aspects of information technology (“AIOps”) to predict situations and potential failure, which can result in significant cost reductions and enhanced user experience for the customer.

### **Related Links**

Website: <https://katonic.ai/>

Facebook: <https://www.facebook.com/Katonicai>

Twitter: <https://twitter.com/AiKatonic>

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### **Media Contact**

Katonic Pty Ltd

info@katonic.ai

Lokesh Gurbani

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