

Allon Smart Ltd Signs MOU with Texas based Smart Home Tech

Kevin Zhou, Allon Smart Founder and Chairman along with Tsong Lee inked a deal with Texas, USA based Smart Home Tech to develop smart home tech products for USA region.



Hong Kong, Jun 24, 2020 ([Issuewire.com](https://www.issuewire.com)) - On Jun 20, 2020., Allon Smart Ltd and Smart Home Tech have agreed and entered into a Memorandum of understanding to express the willingness of both parties to engage in an effort to promote the competitiveness of Allon Smart Ltd as well as its activities to develop and expand Smart Home Tech products, who in turn sources the components from various manufacturers (these manufacturers are also referred to a micro, small and medium scale enterprises or "MSMEs"). Specific activities under this MOU will be identified through consultation between the two parties.

At the ceremony, Kevin Zhou said, "Today, all across South Asia Allon Smart Ltd is collaborating with suppliers, Dealers and Installers in developing and delivering both commercial and residential smart home and IoT products, solutions and services to the Home Owners. Allon Smart portfolio continues to expand and lead the smart home controls market in interoperable services and devices. We delight in our ability to bring our unique products and solutions to the market with a commitment to deliver on the promise of innovation, reliability and affordability."

The project will first look for innovative ideas amongst the residential sector and then further come up with better solutions regarding the manufacturing and product quality enhancement. With an ultimate goal of creating a smart innovative life in the future, the MOU vows to cultivate talents in the related fields and expects sustainable cooperation and development.

Addressing the guests and employees, Mr. Tsong Lee stated that in 6 years, Allon Smart leadership has grown our business from an idea to a success story, with great profit margins, happy employees, happy

customers, and few problems. Now it is time for us to go beyond and add more verticals.

Our tremendous expertise with the smart sensors has landed us a new industrial IoT project wherein we are required to self-optimize energy savings, utilization of industrial equipment and facilities. What out this space for more updates. Our customer relations has helped us grab an NB-IoT PoC for a leading telecom network provider with various devices - smart water meters, asset tracking and smart parking.



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