Monstore Garages, California Based Garage Condominiums, Sells Out Second Phase in Six Minutes

Garage condominiums are proving to be "white hot," as construction cannot keep up with demand. Monstore Garages expands into Brawley and El Centro California, serving Glamis and Imperial Dunes OHV enthusiasts



Brawley, May 21, 2020 (Issuewire.com) - On January 20th, 2020, precisely at 9:00 AM, Ted Deits, self proclaimed "Sales Zombie" for Monstore Garages released 10 garage condos for early pre construction reservations at our Palm Springs location. "While our phase one was virtually completed, the demand was certainly not satisfied," said Dave Gandolfo, principal of Monstore Garages, Palm Springs. "We released 10 garages in phase two at 9:00 AM, and by 9:06 AM we had sold 16 garages," said Ted Deits. "I could not shut down the server fast enough to avoid excessive sales beyond the allocated 10 garages," Ted continued. "It's a nice problem to have," Ted said, but lamented that "six people were left disappointed."

Another area that is equally as popular are regions near the Glamis and Imperial Dunes in extreme Southeast California.

"Duners," as they are sometimes called, are off road enthusiasts on steroids. Dune buggies, sand rails and other dune specific machines worth well over \$100,000 are common in this area. During the "season," October through April, millions visit the area spending several days enjoying the dunes for what they offer.

Robert Ferrara and Derek Desert from Valley Premier Storage contacted Ted Deits about the feasibility of building garage condominiums in that area, specifically, Brawley and El Centro. "With all the RV's and sand rails (a high end super fast dune buggy), commuting back and forth to Glamis from Orange County and San Diego, it seems a natural fit to have a private garage condo near the dunes", said Robert. "From San Diego, visitors have to take a winding and very windy long drive hauling all of their toys," said Robert. "

"It worked well for garage condos at the Colorado River, why not Glamis?" Derek said. "We would like to include amenities not commonly found in typical storage units". "Showers, clubhouse, wash area, dump stations and even a swimming pool," Robert said. Robert continued, "what could be better than a dip in the pool after three or four days of camping in the desert?" Robert said. "Wouldn't it be great if you could store your vehicles near the dunes and and you can stock up on groceries, wash your vehicles, dump your tanks for your trip right at your garage condo?" Robert continued.

"We expect to begin construction by mid winter 2021 with garage condo sales prices starting at about \$75,000 depending on the size of the garage, going up to as high as \$250,000 for a larger pull through garage, with doors at each end allowing for easy access," said Ted Deits.

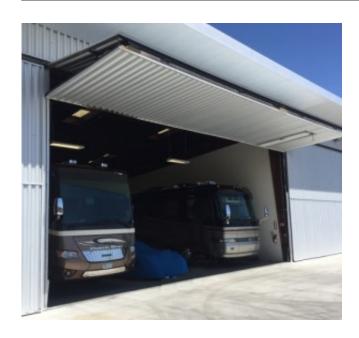
Owners of other Monster Garages (<u>Beaumont CA</u> and <u>Palm Springs</u>) commented on owning a garage condo:

Steve Williams, NHRA Champion said, "Having the ability to keep my Motorhome and race trailer in one convenient, very secure app location is priceless. The club house with laundry and amenities is so handy that when I put the rig away it's ready for the next trip. Purchasing a motorhome and trailer has always come with a storage challenge because of the size. Owning a Monster Garage is one of the better investments I have made and problem solved! When was the last time you made a good investment that also provided a better solution?"

Al Gottlieb said, "I am purchasing my two RV garage condos in Palm Springs as long term investments to lease out. Monstore Garages has an impressive history of building top notch storage condos in Beaumont which have appreciated steadily over the past 10 years or so. I'm hoping a suitable location in Ventura County will be found soon so I have a place to store my 5 cars and 40' RV when I decide to downsize from my present home."

Augie said, "The ROI on RV condos is better than those of my residential condos. And there are hardly any maintenance costs like painting and carpet cleaning."

Those wanting additional information or would like to leave suggestions are invited to register here.



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