

Central America's leading Agro-Industrial Corporation successfully launches S2P Digital Transformation

Pantaleon is Live on Ivalua Source to PR with Consus to Drive Procurement Best Practices

Gurgaon, Feb 20, 2020 ([Issuewire.com](https://www.issuewire.com)) - Consus, a leading global supply chain solutions provider announced today that Pantaleon, an agro-industrial organization dedicated to the responsible processing of sugar cane for the production of sugar, molasses, alcohols and energy with headquarters in Guatemala, has gone live on Ivalua's Sourcing, Supplier Management, Contract Management, PR/Catalog solution in conjunction with Consus, which implemented the solution.

Pantaleon's team of more than 20,700 employees in Mexico, Guatemala, Nicaragua, Brazil and United States, contributes to reach an annual production of 1.24 million tons of sugar. As a group, they are leaders in the Central American region in sugar production and rank amongst the ten most important in Latin America. Their products participate in local and international markets, with more than forty export destinations, where they supply food industries and refineries.

"Pantaleon chose Ivalua and Consus for their deep capabilities in source-to-pay software and implementation. Additionally, the Group was looking for a trusted partner aligned with their "customer experience first" vision to jointly disrupt current procurement processes and adopt best practices globally. In Pantaleon's criteria, IVALUA is the only provider that combines user-friendliness with a robust and flexible Source to Pay experience".

Rodrigo Tejada, Head of Procurement

"We worked resiliently with Consus to achieve the GoLive date. During the project, we developed a deep understanding of the tool and a great relationship with Consus executives who were always willing to go the extra mile for the project's success".

Jose Penagos, Head of Project Implementation, Procurement

"It is well known that *-A project is complete when it starts working for you, rather than you working for it...* We are so excited we have reached that stage. Looking back, we reminisce an enriching journey with a highly enthusiastic and determined team under the exemplary leadership of Rodrigo; together we overcame all odds to achieve this milestone- Ivalua source to requisition, rollouts to 3 countries and 2000+ users!! We are hoping the solution brings in improved governance, compliance and transparency to their procurement processes, providing the overall best value with information centralized in one platform. Wishing them more success and fulfillment always."

Sonal Shukla, Managing Partner, Consus

"It was a pleasure working with a like-minded, Ivalua certified SAP team of Pantaleon. The technological knowledge of the team in SAP, as well as Ivalua, helped us sail through the various complexities. Kudos to all the team members and look forward to working with you all again".

Prasanth Babu, Project Lead, Consus

"We are proud to announce another successful digital transformation project for our joint customers, this time with the agro-industrial leader Pantaleon," explained Jean-Manuel Bullukian, VP Alliances at

Ivalua. “Our strong partnership with Consus allows us to deliver quick results to our customers which can then be extended to all spend and suppliers to maximize long term value.”

Jean-Manuel Bullukian, VP Alliances, Ivalua

About Consus

Consus is a recognized and trusted global supply chain solutions provider. Our mission is to streamline the supply chain, procurement and sourcing while delivering real value and impact to our customers. With offices in US, Singapore, Malaysia, Philippines, India, UAE and Vietnam, Consus collaborates with our customers to advise on supply chain transformations, source to pay (S2P) solution selection and implementation, strategic sourcing and procurement services, spend analytics and data management services. Having worked with over 100 customers globally, Consus is appropriately positioned to collaborate with customers using our deep domain and global expertise to maximize adoption and deliver measurable ROI in the supply chain domain.

Consus has been recognized as a Top 10 procurement services provider by CIO Asia Forum.

Learn more @ www.consus-global.com

About Ivalua

Ivalua is a leading provider of cloud-based Spend Management solutions. Our complete, unified platform empowers businesses to effectively manage all categories of spend and all suppliers, increasing profitability, lowering risk and improving employee productivity. Trusted by hundreds of the world's most admired brands and recognized as a leader by Gartner and other analysts, Ivalua maintains the industry's leading 98%+ customer retention rate. Learn more at www.ivalua.com. Follow us at @Ivalua.

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