

Dreamforce 2019: Jade Global Returns to Accelerate your Salesforce Transformational Journey

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San Jose, Nov 15, 2019 (Issuewire.com) - Dreamforce 2019 is just around the corner and we couldn't be more excited for the world's largest Cloud computing event hosted by Salesforce! [Dreamforce 2019](#) takes place November 19-22 at the Moscone Convention Center in downtown San Francisco, California. The impressive portfolio of keynotes, product demos, and 2,700 collective breakout and theatre sessions will keep over 170,000 Trailblazers engaged and on their feet.

Jade Global is returning to Dreamforce as a sponsor for the 7th year in a row. We will be stationed in the Customer Success Expo at booth #1704 in Moscone South Hall. Whether you're attending for the first time or the tenth, Dreamforce is the place to be to learn how to help your sales teams succeed and transform. Here's what you can expect from Jade Global during the event.

Karan Yaramada, President & CEO, Jade Global added, "We are excited to showcase our digital solutions at this year's Dreamforce. We enable enterprises to do more with Salesforce.com, bringing in Jade Global's expertise and demonstrated experience. Each demo is designed to enhance customer loyalty, enable simple and efficient operations, and add to overall enterprise experience.

Salesforce Expertise that Assures Predictable Business Outcomes

Jade Global is a Salesforce® Silver Partner specialized in implementing, customizing, integrating and

deploying enterprise services across Salesforce® CRM and AppExchange. Our offerings include Sales and Service Cloud implementations, custom Force.com development, Configure, Price and Quote (CPQ) and integration with Oracle EBS and ERP applications.

Our team includes Salesforce implementation and optimization experts, architects, developers, data analysts, and process integration specialists who have helped industry leaders achieve predictable business outcomes.

Schedule a One-On-One Meeting During Dreamforce

Throughout the week of Dreamforce, Jade Global will be hosting 30-minute private discussions and product demos during dedicated meeting room hours. Anyone can [sign up for a meeting with Jade Global](#) now or during Dreamforce.

Jade Global's VP of CRM, Vasu Jagadeesan, runs the Salesforce line of business for Jade Global. He is responsible for managing, growing, and establishing Jade Global as a trusted and proven Salesforce alliance partner. Vasu also engages with customers as an experienced Salesforce leader, providing advisory guidance and driving successful customer outcomes.

Jai Kumar, Sr. Director of CRM, joined Jade Global 6 years ago and established our Salesforce consulting business. He brings 19 years of SaaS and Cloud expertise. Jai has worked across the mobile, consumer internet, entertainment and high-tech industries in California, China and emerging markets.

Vasu and Jai will be available during Dreamforce to dive into discussions about how to unlock the transformational value of Salesforce.com using the following services and solutions:

[Salesforce CPQ](#) - Enable an integrated experience for your Sales, Finance and Service teams with modern CPQ. Experience personalized interactions, timely sales velocity, and business data continuity across the enterprise.

[Salesforce Instance Optimization Services](#) - Jade Global has successfully reset CRM health, transaction performance, and enabled the next wave of digital growth for world-class organizations.

[Salesforce.com M&A Consolidation](#) - Allow our experts to translate your M&A plans into a phased implementation IT roadmap to streamline processes, reduce complexities, and manage TCO.

Snag SWAG During Dreamforce 2019

During Dreamforce 2019, attendees will have the opportunity to take part in Jade Global's on-site games and win a selection of raffle items including the new Apple Air Pods.

We have swag bags for every booth visitor filled with Jade socks, bottles, and more accessories for the on-the-go techie!

Before you head to San Francisco, be sure to take advantage of the following resources:

- Case Study ["Sales Cloud® Implementation and CPQ Customizations Transform Media Company to Unified Business"](#)
- Case Study **"Salesforce® Lightning Conversion Provides Enhanced UI Experience for**

All Business Users"

- Case Study “**Jade Global Provides Clear Path for New Cyber Security Spinoff through Large-Scale Salesforce Data Migration Project**”

Follow activity during Dreamforce 2019 by using the Twitter hashtag **#DF19** or by visiting our Facebook, Twitter, and LinkedIn pages for Livestream action.



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