

School dropout Entrepreneur Sumit Ranjan paves way for new innovations

New Delhi, Delhi Jul 8, 2019 (Issuewire.com) - **Sumit Ranjan** is a 22-year-old Indian entrepreneur, business leader, innovator, tech prodigy and high school dropout running his own product r&d company.

His breakthrough facility called Quassarian Innovations (AKA Webgax) is a theme based innovation centre where burning industry needs are targeted and solved by technological innovations. It gives a platform to young innovators also to work, learn and contribute under its mentored and incubated research environment.

Quassarian's efforts count significant in saving the birds and wild animals with their indigenous solutions and products. Nowadays, their work is also helping the public sector companies in reducing imports. Like their recent work on low-cost indigenous weather station that has reduced the product cost by ten times in comparison to its imported counterpart.

At this young age, he made a big team of innovators, researchers and mentors having a common vision of taking humanity to a new height through technology. He has coined the idea of product r&d company for individual startups, MSME and SME so that no single spark of any great world-changing idea goes undeveloped due to lack of affordable research facility.

His clear mission is "idea to product" and it is making spectacular success into the startup economy.

His other works include a theory in which he proves 'why light travels at a constant speed?', an online refrigerator, Segmented EMP carrier drone, energy capsule, webee- hearing aid, hydrogen control unit, microgravity farming device.

To pen down a real-life story, it takes a lot for a person for remembering every bit of past life of how it all actually started and then happened. For remembering what he used to think on each and every entity on earth and figuring it out how things take place and how he can contribute to making it last.

Gazing at the space and thinking on all the universe stuff is the time where it all started as we say 'all of a sudden'. No one knows where they belong to and where their destiny is calling them, such things make their own way to happen.

Miracles happen every day but this will happen in this way in damn real was quite interesting but also difficult to deal with.

Getting names from friends and teachers such as 'Mad Scientist', was difficult to digest at that time but then taking it into consideration and taking that name along and making it happen was the toughest part.

Wandering and roaming around in a new city with nil palm was the real struggle. But just in a year or two having an office in the same city, in the same office hub area where wandering took place made the view beautiful.

Gradually and eventually things happen but never knew this will make way too soon. Just like if you want to see the best view, you have to make the hardest and toughest climb.

You know one day just clicks, when you realize that you don't care about people, don't bother what they

say or think, is the time when you find yourself at a better place and believe that yes, you have done something good. It is when you realize that you have come a long way and by far you have experienced miracles happening in life.

Each single day flashback runs/crosses the mind, sometimes makes us cry but mostly gives smile and this is how it should go on.

Early life as an innovator

He is an innovator who hails from a middle-class family and learnt things in his village based in Bihar from scratch without proper electricity, education resources and internet. From his childhood, he is carrying a different type of spark towards science, technology and theoretical physics.

Since he was a schoolboy studying in class 6th, his innovations and research enthusiasm and style of explaining things were a subject of prime attraction for people, local media, teachers and organisations.

He was highly elated towards theoretical physics and astroparticle physics and he used to follow numerous books of MSc in secondary school and also he wrote his first research paper proving the reason behind the constant light speed while he was studying in class 7th. That paper was having problems with derivations back then. He again worked on the same paper and had successfully explained the reason with analytical geometry and dimensional regeneration after 4 years in 2015 that got a publication in a journal called "The International Journal of Science and Technology" vol 3, issue 8, page 277.

When in grade 10th he attracted media attention by making plasma at room temperature and designing engine prototype to combust hydrogen; and also from junkyard scratch he designed an experimental setup having Van de Graff generator for high tension voltage discharge to treat an open and closed system Plasmalytic setup of Palladium core dipped into an electrolytic solution of heavy water (D₂O) surrounded with Nickel electrode. This experiment was an advanced combined replica of the reactors designed by Andrea Rossi-Sergio Focardi in the 1970s, Stanley Pons-Martin Fleischmann (1983 to 1989).

After this, there were back to back 43 more innovations that he accomplished in a very short period of time.

Dropping out from School:

Sumit has seen very tough times. He is a school dropout because after completing his class 10th his family was unable to push his education any further in private school. Meanwhile, after getting freeship in his previous school, he faced humiliations from fellow classmates and society as 'mad scientist' and he got bullied multiple times that broke him completely because societal dignity and having at least one person to support is very important for someone to live.

His interests in education system gradually started decreasing that led to his declining attendance in school and also his interests towards making money and building his own empire started growing into his mind. Which ultimately led to his very poor marks in class 12th board that included 09/100 marks in mathematics. Because he had already taken a decision to drop out in class 11th, his poor marks didn't affect him much.

The Entrepreneur Spark:

He innovated a burglar security system from scratch in March 2015 and thought about launching it into the market. He went to the office of Deputy Commissioner to build his initial network but that idea was not of much help because of an officer's busy schedule. He then took action by pitching the system door to door on his cycle to get his very first dealer.

He then fled away from home to Jamshedpur to do business without money and faced a pathetic time of struggle as he encountered only rejections to his product. He had to return back after 7 days.

Again after his return to home town, he continued that door to door selling after school hours. Meanwhile, he met CA Suraj Kumar Dikshit who helped him to learn initial business skills and without having any personal interest, he helped him as a mentor and as an initial financier to develop the prototype properly and shaped the real entrepreneur in him.

Then his words were "Humko Apna khud ka private government chalana hai, like an empire".

Struggle in Delhi

After dropping off he fled to Delhi without any resources and back support to try his last chance.

He had just one-bed sheet, cooker, stove, some clothes and a laptop.

Being a Bihari, survival is even harder in Delhi when you are financially not sound. Most of the time he survived on "Khichdi" and sometimes without food.

Managing survival in Delhi

Depression was eating him inside out but he was good at convincing people.

He randomly entered defence ministry, DRDO office, NIESBUD, Ministry of Skill India and entrepreneurship and multiple other organizations to look for opportunities and it was where he met his second mentor Dr SK Gagroo (Ex-GM of SBI and Secretary General of MSME of India) who now became his financial advisor.

He still had no source of money so for living he started going door to door in offices based in District Center, Janakpuri to sell website development service.

Having no office and no id proof of Delhi made it tough to take initial token money from his customers but after working for few people at the very cheap rate he got able to establish trust on his future clients. From website development, he was able to support his own living by earning approx Rs.10k per month and the same he continued for 2 years. It was like a loop from which he was not able to return back.

Moments of Success:

Power of attraction and positive thinking acts as a catalyst for an entrepreneur

. He started believing this as 'secret to success'. On 14th November 2017, he believed it strongly that he is running his own company and was having no other thought in his mind. On 22nd November 2017, he received only Rs.20k as advance money for a project worth Rs.65k and he played the risk. On December 1, 2017, he rented a small office and hired a developer. As his focus got away from developing website and software, he started focusing on expansion. By 15th of December 2017, he hires a team of 4 more people to work for him without having any source of paying them all. It was all a risk though. By January 2018, he started hitting success back to back and got 11 staffs working for him.

After generating enough revenue from his initial venture of software, he started his dream project of doing product r&d. The term 'Product R&D' itself catches the public interest and opens a thread in

conversation that mostly converts into an order and the same happened. It was like, "what is product r&d? What kind of research? What products do you have? How much passion and excellence at this young age?"

His belief in connecting with people, building relationships, serving the best proved to pave his path for his bigger success. He soon started coming on top trend in online search results, media headlines, magazine publications etc. Client recommendation he says is the best source of getting a good move. Since then he is constantly expanding and growing with an unpredictable acceleration.



Media Contact

Nation News

5amclub.dynamo@gmail.com

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