

ZharBiz New Job Recruitment Division (Philippines) 2019

ZharBiz Recruitment New Division has become the go-to headhunting and executive search firm to find needle in the haystack candidates for roles based in the Philippines.



Greater Metropolitan Area, Apr 25, 2019 (Issuewire.com) - Gone are the days of placing a simple job board advertisement and receiving tons of qualified replies from candidates. The active candidate market (those who are actively applying for jobs with employers) has dried up, as the drivers for high-end roles have changed significantly. There is now an ever-increasing pull on Manila's top executives, managers, experts and IT specialists from the following sources:

- **Domestic corporations are growing rapidly, fueled by one of the world's top performing economies;**
- **Strong domestic start-up culture is emerging, particularly for tech orientated start-ups;**
- **Strong growth in the BPO, Shared Services, Outsourcing and Offshoring sector is continuing;**
- **There is an aggressive expansion of Multinational brands entering the Filipino market to target the new wealth of both consumers and B2B customers;**
- **ASEAN integration is bringing more regional players into the Philippines.**

These drivers ensure that the war to recruit and retain quality talent in the Philippines is fought fiercely. New market entrants and domestic companies alike, no longer have the luxury of quality candidates

applying en-mass to their job postings. The majority of the top talent is already employed, earning strong salaries and receiving competitive benefits and bonuses.

A new approach has to be taken!

The good news is that professionals in Manila are now more highly trained and exposed to international best practice than ever. In order to reach them, you need to hire an expert headhunting firm who knows how to source and connect with passive talent (those who are not actively seeking new employment opportunities).

If these ideal, yet passive candidates can be found and presented with an enticing offer, they may well be open to looking at it more closely.

About ZharBiz Recruitment.

Our team of highly trained, professional headhunters has access to our database of executives, managers, experts and IT specialists in the Philippines. Additionally, each of our recruiters is internationally trained and certified in the latest passive talent sourcing strategies and online tools for headhunters. All training is specifically adapted to sourcing talent within the Filipino market.

Each recruiter is also highly networked within the communities of professionals from which they source talent. They operate and participate in community outreach programs by providing career advice to professionals at networking events, via blogs, social media and personal consultations.

For this reason, our headhunters are not just viewed as “poachers” from their industry specialization, but as active community participants. This means, when we pick up the phone to target top, passive candidates or network multipliers for our clients, they answer the phone, and we get results.

Our passive talent sourcing capabilities, combined with our commitment to innovation in headhunting methodology and technology, ensures we can reach a further 60% of the market for candidates than other recruitment firms, who rely heavily on job boards and LinkedIn.

When you add our unique understanding of bigger picture business drivers and our deeply consultative, relationship-driven approach, we can ensure to fill your toughest recruitment needs in the Philippines.

We provide solutions in several types of employment relationships

- Contract-to-Hire
- Long-term & Short-term Projects
- Direct Placement

Submit your application form and resume on our Website to begin your job search today!

www.zharbiz-recruitment.com

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