

## Cloud Hotel ERP Launches Book Hotel Stay: A Commission-free Hotel Booking Channel

**Chennai, Feb 25, 2019 ([IssueWire.com](http://IssueWire.com))** - Cloud Hotel ERP, one of the top-rated [hotel management software](#) in the world, announces the launching of [Book Hotel Stay](#). It's said to be a completely commission-free hotel booking channel that doesn't charge either hotels or the guest for booking rooms through this platform.

Book Hotel Stay allows hotels to list their rooms which can be booked by visitors from all over the world. People can find hotels in various cities and book rooms directly with the hotels. It makes it a unique website among hotel room booking websites.

Ramesh Saruvamalai, the CEO of Book Hotel Stay, said that their platform is designed to connect people with hotels. It doesn't take any commission from hotels or the customers. It allows hotels to get customers from hard to reach areas without paying anyone.

The platform was initially designed for the hotels using Cloud Hotel ERP but decided to open it to all hotels. It was started as one of the incentives for the users of Cloud Hotel ERP, Book Hotel Stay become a popular destination for people to book hotel rooms.

People can directly pay the hotels via online payment options available on the website or pay during the check-in process hotels. Ramesh added that Book Hotel Stay doesn't act as an agent between people and the hotels unlike other online travel agents and hotel booking websites.

Book Hotel Stay welcome hotels from all over the world to list their inventories on their website. There is nothing to lose for the hotels. It gives a completely free platform where they can find customers searching for rooms in their cities.

Since people booking rooms through Book Hotel Stay are dealing directly with the hotel, they are the direct customers of hotels. It helps them to get better treatment and offer from the hotels. Some people booked rooms through online travel agents face various issued at the hotels. Book Hotel Stay can alleviate this issue completely.

According to Ramesh, hotels can integrate their centralized hotel management booking system and channel manager with Book Hotel Stay. It provides extreme flexibility to the hotels and helps them to get direct customers without paying commission to an agent.

Hotels can offer special discounts for coupons if they want. Since they don't need to pay commission to anyone and get the payment on time, hotels can offer rooms at much lesser rates in Book Hotel Stay compared to other popular hotel booking websites.

Hotels from multiple cities have already expressed in their interest in Book Hotel Stay. As more and more hotels join the platform, it will be one of the best places for people to find hotels that meet their requirements.

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